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INTERIM REPORT

1977
GENERAL ASSEMBLY OF NORTH CAROLINA
SECOND SESSION 1978

LEGISLATIVE COMMISSION

on

MEDICAL COST

RALEIGH, NORTH CAROLINA



MEDICAL COST CONTAINMENT COMMISSION

STATE LEGISLATIVE BUILDING

Raleigh 27611

W. Craig Lawing - Senate Chairman

Ted Kaplan - House Chairman

Lt. Governor James C. Green Speaker Carl J. Stewart, Jr. State Legislative Building Raleigh, North Carolina

Dear Sirs:

On behalf of the members of the Legislative Commission on Medical Cost Containment, it is our pleasure to present to you our findings and recommendations. The Interim Report contains the findings and conclusions of this Commission after the first year of extensive study and hearings.

The Report contains sections with appropriate headings so that you may examine a part or all of the Report. Within each section are the Commission's findings of the trends across the country, the circumstances in North Carolina, and the recommendations for change. In addition, there is an Executive Summary for your review. Where necessary, proposed legislation has been prepared for your consideration. In our final report to the 1979 General Assembly more legislation will follow.

The Commission members are available to you if you have questions. We thank you for the opportunity to serve you and the

people of North Carolina.

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Ted Kaplan House Cochairman

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ENABLING LEGISLATION

GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977 RATIFIED BILL

CHAPTER 968

HOUSE BILL 630

AN ACT TO CREATE THE LEGISLATIVE COMMISSION ON MEDICAL COST
CONTAINMENT.

Whereas, the General Assembly of North Carolina is currently faced with large cost increases in the State's Medicaid Program in the 1977-1979 biennium; and

Whereas, the problem of rising Medicaid costs has been compounded by severe management problems within the program; and

Whereas, rising costs of Medicaid coverage for the State's poor have been paralleled by increases in the cost of health insurance coverage for employees in the public and private sector; and

Whereas, the General Assembly of North Carolina believes that the spiraling costs of health care imperils the continued access to appropriate medical services by all citizens of the State; and

Whereas, the General Assembly recognizes that while certain short-range options may be exercised during this legislative session no plan exists to deal with the broader issue of rising health care costs for all citizens of the State; Now, therefore,

The General Assembly of North Carolina enacts:

Section |. There is hereby created the Legislative Commission on Medical Cost Containment.

Sec. 2. Duties of the commission. The commission shall study the present health care system in North Carolina and the cost trends associated with that system. The commission shall review North Carolina's Medicaid program and the cost trends associated with that program. The commission shall review medical cost containment programs that have been established in North Carolina and in other states. In the course of its hearings the commission shall receive testimony from consumers, providers of medical services, or their representative State agencies involved in the delivery and the regulation of medical services, representatives of the health insurance industry, and representatives of private industry.

In its reports the commission shall make recommendations on cost containment options for the State's Medicaid program, and any other medical service or reimbursement programs operated by the State. The commission shall also make recommendations on medical cost containment proposals that will impact on all people of the State of North Carolina.

Sec. 3. Organization of the commission.

- appointed by the President of the Senate from that body and six members appointed by the Speaker of the House of Representatives from that body. The members of the commission shall be appointed within 30 days of ratification of this act and they shall serve until termination of the commission.
- (b) If a vacancy occurs in the membership of the commission, it shall be filled by action of the officer who appointed the former member who is to be replaced, and the person

then appointed shall serve for the remainder of the term of the member whom he succeeds.

(c) The Speaker of the House of Representatives and the President of the Senate shall appoint cochairman for the commission.

Sec. 4. Staff support for the commission. In executing its duties the commission is authorized to hire such professional assistance and secretarial support as it deems necessary. The commission is also authorized to utilize the staff of the Fiscal Research Division and the General Research Division as it deems appropriate. Commission members are authorized to receive subsistence and mileage at the statutory rates in lieu of compensation.

Sec. 5. Appropriations to the commission. There is hereby appropriated to the General Assembly for the Legislative Commission on Medical Cost Containment from the General Fund of the State fifteen thousand dollars (\$15,000) in fiscal year 1977-78. These funds shall be used in the performance of the duties set forth in this act.

Sec. 6. Reports by the commission. The commission shall file an interim report with the President of the Senate and the Speaker of the House of Representatives by April 1, 1978. The commission shall file its final report with the President of the Senate and the Speaker of the House of Representatives by April 1, 1979. The final report of the commission shall summarize the information obtained in the course of its inquiry, set forth any findings and conclusions, and recommend such administrative actions or legislative actions that may be

necessary to contain rising medical costs. If legislation is recommended, the commission shall prepare and submit with its report appropriate bills. Upon termination of the commission, the chairman shall transmit to the Legislative Library for preservation the records and papers of the commission. The commission shall terminate upon the filing of its report.

Sec. 7. This act shall become effective upon ratification.

In the General Assembly read three times and ratified, this the 1st day of July, 1977.

MMES C. GREEN, SR.

James C. Green
President of the Senate

CARL J. STEWART, JR.

Carl J. Stewart, Jr.

Speaker of the House of Representatives

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Duke University Graduate Student

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The Commission would also like to extend its thanks to all those who aided the Commission in carrying out its duties. A special thanks goes to Dr. Sarah Morrow and staff from the Department of Human Resources who participated in the drafting of many of the recommended bills.

EXECUTIVE SUMMARY

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EXECUTIVE SUMMARY

In 1977, the Legislature established the Commission on Medical Cost Containment to study the present health care system in North Carolina and the cost trends associated with that system. The Commission was directed to make recommendations for containing health care costs which would impact both the State's Medicaid Program and individuals in North Carolina. (Page 1)

BACKGROUND AND FINDINGS

The evidence and testimony of over 65 individuals appearing
before the Medical Cost Containment Commission cited instance
after instance of gross and unnecessary cost inflation in
the health care sector. Since 1950, for example, price increases
and growth in total expenditures for medical care have significantly outpaced increases for other consumer goods and services.

Even more alarming, since 1965 double digit inflation has become
the rule rather than the exception for health services. The rate
of inflation in the State of North Carolina is somewhat, but
not substantially, lower than nationwide figures. (Page 4)

In its discussion, the Commission divided medical care into

five service components; Hospitals, Physicians, Technology,

Long Term Care and Medicaid. While the Commission found the

most dramatic inflationary trends in Hospital Services, each

component clearly showed some symptoms of inflation. The (Page 8)

acceleration in expenditures for Long Term Care Services were

given special attention in this report. (Page 28)

The Commission found that, in general, rising costs and expenditures for health care reflected fundamental changes -growth -- in the availability of care, the utilization of care and the intensity of that care. Not only has there been an increase in the number of facilities available to consumers, but the number of services within health care facilities has also grown through advances in medical technology. While it is clear that increases in the intensity and availability of care raises cost, the Commission concluded that it is not always known whether new services improve health status or for that matter to what extent new facilities improve access to health Increasing expenditures, for example, have not solved care. the nation's problems regarding access to care since some

individuals still do not have even basic health services

available to them. (Page 42)

Is the public getting its money's worth in health care?

The Commission concluded no. Because of the implications of the conclusion, a great deal of time was spent examining the causes of inflation in the health care sector.

(Page 44)

No complex problem has a simple cause, nor for that matter a simple solution. Rising health care costs are no exception. The Commission, in the course of its hearings, however, identified two primary factors -- health care economics and medical education which in combination appear to determine the pattern and cost of First, there is considerable evidence that competitive market forces which serve to hold down price and enhance efficiency are largely absent from the economic structure of health The absence of such forces appears to be a direct consequence of widespread insurance and financing arrangements between providers and insurers. In the health care transaction, the patient con sumes a service and payment for that service is made to the health care facility on his/her behalf. Because there is no direct

payment, the consumer need not consider the price of that

service and consequently, he tends to consume more and more

expensive services. Since coverage is frequently greatest for

high-cost care such as hospitalization and nursing home care,

the consumer also tends to use the more expensive setting.

Insurance protects him/her from the financial consequences of

this behavior. Furthermore, under insurance coverage, the seller
provider need not be concerned about the price consumers are (Page 49)

willing to pay for his/her service. The provider knows that the

third-party insurer will reimburse him/her for the care delivered

typically retrospectively or after the care. (Page 54)

Without price considerations, then, the inflationary cycle continues. Consumers demand more care; providers deliver more care; utilization of services increases; availability of services increases; intensity of services increases;;and correspondingly cost goes up. (Page 56)

This is not the whole story. The Commission found that medical education also plays a significant role since it produces the physicians who are the central figures in health care decisions,

economic or otherwise. Increasingly, the new physician is highly specialized and accustomed to a style of medical practice requiring expensive equipment and procedures. The new physician contributes to the inflationary cycle, then, by adding an expensive practice to the limitless financing (Page 57) provided by third-party insurance.

SOLUTIONS AND RECOMMENDATIONS

The Commission reviewed three general strategies for dealing with medical cost inflation. The first can be termed the private market strategy which includes both attempts at (Page 60) voluntary price control and attempts to restore competition to health care economics. The second strategy encompasses various forms of public regulation at the state and Federal level. A (Page 68) third strategy and the one the Commission favors, requires a careful balance between private market and public regulatory solutions. A review of cost containment activities in other (Page 73) states suggested that the latter alternative was the most successful. Consequently the following recommendations reflect the Commission's commitment to combining private and public plans.

Medicaid

Very early in its discussions, the Medical Cost Containment

Commission realized that growth in the Medicaid budget was in

large part symptomatic of a deeper problem with health care (Page 36)

generally. However, an intensive study of the North Carolina

Medicaid program by Peat, Marwick and Mitchell yielded two cost

containment proposals specific to that program. Both should add stability to the administration of the Medicaid Program; the first, by allowing the State to contract on a long term basis for claims processing and the second by reducing the fragmentation of management responsibility in the program. The Secretary of the Department of Human Resources has taken steps to create a separate division responsible solely for Medicaid. Legislative action, however, is required to remove the current rule-making authority for the program from the Division of Social Services and to place it with the new division. It is therefore recommended that the Legislature

Repeal the present provision in G.S. 108-60 that prevents the State from contracting for Medicaid claims processing beyond December 31, 1979.

(Page 75 and Appendix B)

Remove rule-making authority for Medicaid from the Social Services Commission.

(Page 76 and Appendix C)

Long Term Care

Throughout its report, the Commission notes the special problems associated with long term care services for the elderly and disabled. The report reviews the fragmentation of long (Page 28) term care programs in the State of North Carolina and the overutilization of high cost institutional skilled nursing and

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intermediate care facilities. Because of the changing age distribution of the population and the enormous cost of institutionalization the problem is of critical importance. The Medical Cost Containment Commission believes four actions can be taken to help alleviate these problems. The first addresses the issue of fragmentation and the remaining options are directed at increasing the utilization of lower cost alternatives (home health and rest homes) to SNF and ICF care. It is recommended that the Legislature move to

Develop a Comprehensive Long Term Care Plan for North Carolina.

(Page 77)

Require that Home Health Services be Available in All (Page 78 and Counties of North Carolina.

Appendix D)

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Change the Current State-County Matching Formula for Skilled Nursing, Intermediate Care, and Rest Homes. Eliminate the Present Financial Incentive to Place Medicaid Patients in the High Levels of Care.

(Page 79 and Appendix E)

That the Department of Human Resources Request a Waiver from the Department of Health, Education, and Welfare to Implement a "Swing-Bed Experiment" in the Medicaid Program.

(Page 80)

Certificate of Need

It is clear from all the evidence that much of the increase in spending within the current unregulated health care industry has been for the addition of new health care facilities and expensive equipment. It is clear that some of these additions It is estimated, for example, go beyond the needs of communities.

that North Carolina currently has between 2700 and 3300 excess hospital beds. If these excess beds remain empty, each costs \$25 thousand to maintain, or roughly 60 percent of the cost of a filled bed. As a result, the citizens of North Carolina could spend between \$68 and \$84 million each year to maintain empty beds.

The Certificate of Need program is designed to control (Page 69) rising health care costs by asking health care facilities to establish real need before the purchasing of new equipment or construction of new facilities. In this fashion, Certificate of Need will both encourage health planning and reduce the number of duplicated services. Under the program, health care institutions desiring to build or purchase new equipment in a particular geographic area must obtain a Certificate of Need from the State Health Planning and Development Agency before the project is continued. In granting or denying a certificate, the Department must consider existing health resources such as the number of hospital or long term care beds per 1000 population, and the utilization rates of current facilities or equipment such as Cat Scanners, burn, or cardiac care units. If a particular area, some rural communities for example, has inadequate health services, a Certificate of Need will be granted. On the other hand, if a community has too many health services, the

certificate may be denied.

For these reasons and since North Carolina could lose \$55 million if such a program is not enacted, one of the most important recommendations of the Medical Cost Containment Commission is for the

Passage of a Certificate of Need Act in 1978 (Page 80 and Appendix F)

Appropriations for the Commission

Since a number of matters still remain before the Commission, a full meeting schedule will be necessary for the next six months.

Consequently, the Commission requests

That the 1978 Legislative Session provide funds in the amount of \$15,000 for FY 1978-1979 to continue the activities of the Medical Cost Containment Commission. (Page 81 and Appendix G)

Legislative Action to Encourage Private Market Competition

While the initiative to restore competition to the health care market must come from the private sector, two legislative actions could enable such initiative. The Commission found, for example, that the absence of licensing procedures for lower cost ambulatory surgical facilities prevented them from taking advantage of insurance coverage for their services. As a result, these facilities have not been developed to an adequate degree. The Commission recommends, therefore, that the Legislature

The Commission found that many of the market forces which serve to enhance competition were absent under third party insurance coverage. Testimony by several witnesses, however, suggested that these market forces are present in the Prepaid Group Practice System (PPGP) where the provider is the insurer and hence no third party is involved. Because the PPGP is not currently available to most North Carolinians, the Commission recommends

That the 1978 Legislative Session provide funds to establish the Commission on Prepaid Health Plans (Page 82 and Appendix I)

REPORT

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INTRODUCTION

The Legislative Commission on Medical Cost Containment was established by the General Assembly in Chapter 968 of the 1977

Session Laws. The Commission is composed of six Senators appointed by the President of the Senate, and six Representatives appointed by the Speaker of the House of Representatives.

Chapter 968 charged the Commission with the following duties:

Duties of the Commission. The Commission shall study
the present health care system in North Carolina and the cost
trends associated with that system. The Commission shall
review medical cost containment programs that have been
established in North Carolina and in other states. In the
course of its hearings the Commission shall receive testimony
from consumers, providers of medical services, or their
representative State agencies involved in the delivery and
the regulation of medical services, representatives of the
health insurance industry, and representatives of private
industry.

In its reports the Commission shall make recommendations

on cost containment options for the State's Medicaid program, and any other medical service or reimbursement programs operated by the State. The Commission shall also make recommendations on medical cost containment proposals that will impact on all people of the State of North Carolina.

The Commission began its meetings in September and examined at great length the issue of rising health care costs and options that might contain these costs. Persons appearing before the Commission included Medicaid recipients, doctors, dentists, economists, insurance executives, and representatives of the State's Medicaid program. A list of persons appearing before the Commission is contained in Appendix A. During the course of its meetings the Commission received testimony from more than 65 individuals.

The purpose of the Commission's interim report is to provide the legislature and the public with a general overview of the factors that have contributed to rising health care costs, and the kinds of solutions that might be employed by the State and Federal Government. Several pieces of legislation are recommended by the Commission for

mendations are designed to strike a balance between the necessity

for additional regulation and the introduction of competitive

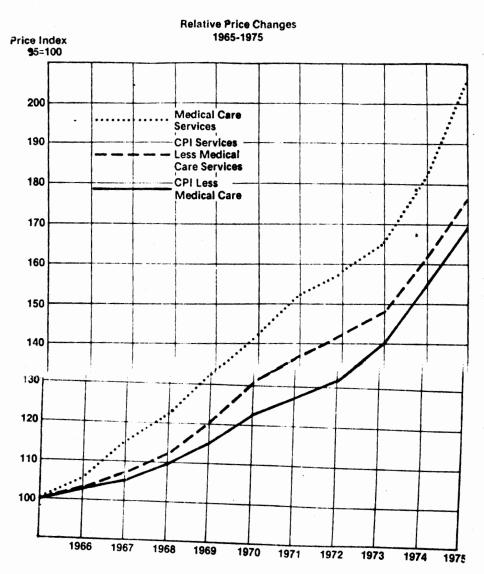
forces into the health care market place. In our final report in

1979 we hope to provide a more comprehensive range of cost contain—

ment options for legislative consideration.

RISING COSTS OF HEALTH SERVICES -- THE CRISIS OF THE 1970s.

Since 1950 and particularly in the last ten years, both the Nation and the citizens of North Carolina have witnessed alarming increases in the costs of medical services. Price increases for medical care have significantly outpaced increases for other consumer goods and services. Figure One shows the disparity between



Source: U.S. Department of Labor, Bureau of Labor Statistics

the increases in medical costs and the increase in the Consumer Price Index (CPI) nationwide since 1966. Both the public and legislators are concerned. In a nationwide Gallup poll, for example, the public placed limiting costs as the number one health care priority. An independent survey of North Carolina's legislators, sponsored by this Commission, showed similar concern with 70 percent selecting inflation as the most significant problem associated with health care today. In the fall of 1977, the Department of Administration conducted the North Carolina Tomorrow Scientific Survey and found that health care costs ranked fourth among those problems facing North Carolina that respondents would most like State Government to correct.

The concern expressed in these surveys is justified. Per capita costs for medical services have risen dramatically. Total health expenditures made by or on behalf of an individual averaged \$78 in 1950, \$198 in 1965, and \$638 in 1976. As one would expect, the overall national health care bill has correspondingly increased from \$12 billion in 1950, to \$38.9 billion in 1965, and finally to \$139.3 billion in 1976 (Council on Wage and Price Stability, 1968).

The overall health care expenditure increase amounts to 1,060 percent between 1950 and 1976. It should be noted that although this 1,060 percent increase includes both price inflation and costs of new facilities and services, it is still twice as much as the 510 percent increase in the Gross National Product (GNP). In 1950, health care expenditures accounted for 4.5 percent of the GNP. In 1978 it is estimated that they will account for 9.3 percent of the GNP.

It is clear that health care costs are consuming more and more of this nation's financial resources (Council on Wage and Price Stability, 1978).

The phenomenal increase in medical costs is not solely the result of inflation. Price increases, in fact, make up only a portion of total expenditures. The bulk of expenditure growth has been for other factors including increases in utilization of medical services, and increases in the number of services and procedures that are available to health care consumers through advances in medical technology. Not only has there been a rapid increase in the number of facilities available and in their

utilization, but the number of services offered within health care facilities has also grown. Today health care is more intensive in that it involves more treatments, more tests, more personnel, etc., and, hence, is more expensive.

The following sections detail the Commission's findings on the relationships between availability, intensity, and utilization in determining health care expenditures. Since individual factors in the health care delivery system such as hospitals, physicians, additional equipment acquisitions, and long term care respond to different economic incentives and disincentives, each is considered separately.

HOSPITAL SERVICES

Expenditures for hospital care are the single largest component of national health expenditures, reaching about \$55.4 billion in fiscal year 1976 (or about 40 percent of total health care expenditures). Table One presents the annual increases in hospital care expenditures since fiscal year 1950. Since 1950, hospital expenditures have increased 1,400 percent compared to 1,060 percent for total health expenditures and 510 percent for the GNP.

Table One

Expenditures for Hospital Care, Selected Fiscal Years 1950-76

Fiscal Year	Total Expenditures (billions)	Annual Percent Increase	Percent of Total Health Expenditures
1950	\$ 3.7	9.0	30.1
1960	8.5	9.1	32.8
1965	13.2	14.5	33•9
1970	25•9	12.3	37•4
1975	48.2	14.9	39•4
1976	55•4	14.3	39•7

Source: Gibson, R.M. and Muller, M.S. National Health Expenditures, Fiscal Year 1976. Social Security Bulletin, April 1977.

Much of the increase in total expenditures for hospitals is accounted for by increases in the number of hospitals and the expansion of existing facilities funded largely through the Hill-Burton program. Clearly some of this construction was needed. There is evidence, however, that construction exceeded the needs of many communities. While it is easy to demonstrate growth in the number of hospitals, such figures do not include expansion of existing facilities. A somewhat better measure is the number of hospital beds per 1000 population. National studies suggest that a population will have adequate hospital coverage if for every 1000 persons, four hospital beds are available at an 80 percent patient occupancy rate. Some experts who have carefully studied the problem believe that a high standard of health care can be maintained at approximately 3.5 beds per 1000. In 1960 there were 3.53 beds per 1000 population nationwide. Today the ratio has risen to 4.4 beds per 1000. Based on this figure and other criteria such as need for specific types of hospitals, it is estimated that there are between 70,000 and 200,000 excess beds in the United States.

Using the 4/1000 population formula, the North Carolina State

Health Planning and Development Agency calculated that 4.29/1000 were currently available or under construction in this State as compared to 3.62/1000 in 1970. Using a standard of 4 beds per 1000 and a bed occupancy of 80 percent, the State Health Planning Agency estimates that there are 3,263 excess beds across the State. In his testimony before the Commission, Mr. Thomas A. Rose, President of North Carolina Blue Cross/Blue Shield, projected the actual number at a somewhat lower figure of 2,696 excess beds. a direct relationship between bed availability and cost according to Blue Cross/Blue Shield. Each excess empty bed, according to Blue Cross, costs \$25,550 annually in North Carolina or 60 percent of the cost of an occupied bed. If the number of excess beds in this State is in the range of 2700-3300, then the cost is \$68.9 to \$84.3 million annually.

While there is overall excess bed capacity, some areas of
North Carolina and the United States have larger excesses than
others and in some areas bed availability is still too low. The
tendency has been for hospitals to locate in urban settings,
leaving rural settings underserved. The health planning region

(HSA IV) including Raleigh, Durham, and Chapel Hill, reports a 5.44/1000 ratio, substantially higher than the 4.29 state average. HSA V, located in southeastern North Carolina, however, reports a 3.62/1000 ratio. While this latter figure may not reflect an inadequate number of beds, it does point out the uneven distribution of beds in North Carolina.

The proliferation of hospitals in certain urban settings has led to under-utilization of facilities in those areas. Federal guidelines suggest that an optimum occupancy rate for hospitals is 80 percent. This rate takes into account both economic efficiency and the necessary occupancy required to maintain a high quality of service. Hospital staffs must perform some procedures fairly often in order to maintain high standards of care. According to testimony presented to the Commission by the Director of the State Health Planning Agency, by the time all hospital beds existing and under construction are available the estimated occupancy rate will be 68.7 percent. This assumes that demand remains the same, however, we know from experience that hospitals require a greater occupancy rate than 68.7 percent in order to remain financially secure.

To make up this difference, utilization will unnecessarily increase, leading to over-utilization by certain populations. This has led to the adage " a built bed is a filled bed" (Roemer, 1961). Past experience also shows that utilization as measured by patient days per 1000 population has steadily increased along with the growth in hospitals and expenditures. In 1970 the United States bed ratio was 4.16 per 1000 population and patient days were 1,177 per 1000 population. By 1975, the number of beds had increased to 4.4 per 1000 population and the number of patient days had increased to 1.212 days per 1000 population. Several studies suggest that holding other factors constant, a 10 percent increase in bed availability will be associated with a 4 or 5 percent increase in utilization.

Testimony presented before the Commission indicates that total expenditures for hospital care have grown as a consequence of expanding availability and utilization. Both inflation and increases in the intensity of service have driven up the cost per day and cost per admission of hospital care as well. A detailed picture of the trends in these costs is shown in Table Two, based on American Hospital Association data.

Community Hospital Expenses in the United States and North Carolina Patient Day and Per Admission 1965 - 1975

Table Two

	Expenses Per Patient Day	Expenses Per Admission
1965 1966 1967 1968 1969 1970 1971 1972 1973	\$ 40.56 43.66 49.46 55.80 64.26 73.73 83.43 94.87 102.44 113.55 133.81	\$ 310.79 337.54 409.04 471.30 329.25 610.10 675.01 749.47 799.03 885.69 1,026.79
North Carolina		
1970 1975 1976	59.21 100.97 116.17	N/A N/A 767•40

Both the per patient expense and the expense per admission increased by 230 percent over the ten year period between 1965 and 1975. While the North Carolina figures fall below the national average, increases from 1970-76 alone amount to 96 percent. (Testimony before this Commission, Mr. Thomas A. Rose, President, North Carolina Blue Cross/Blue Shield, 1977).

Another measure of the growth in hospital prices is the Consumer Price Index. Table Three summarizes the trends in the CPI from 1960-76. While earlier hospital data was not available, the semi-private room pattern is illustrative. Inflation for the room service

was significantly higher than the combined medical services component and the CPI for "goods and services" except during the economic stabilization period.

Table Three

Annual Rates of Increase in Consumer Price Index and Selected Medical Care Components, Selected Periods 1960-76.

	Fiscal 1960–66	Fiscal 1966 – 71	Economic Stabilization Program, Aug. 1971-April 1974	Post Control Period-April 1974 to Dec. 1976
CPI, All Items CPI, All Services Medical Care, Total Medical Care Services	3.2	4.5 6.0 6.5 7.7	6.4 5.1 4.3 4.9	7.5 8.9 11.0 11.6
Hospital Service Chg. Semi-private Rm. Chg.		N/A 14.6	4.6 5.7	13.4 15.4

Since 1974 the Department of Administration has prepared "North Carolina Cost of Living Indicators." Table Four presents trends in selected items since 1974.

Table Four

Price Indexes Seasonally Unadjusted for Selected Cost-of-Living Indicators for North Carolina (Base: April, 1974 = 100.0)

Category	April 1974	October 1974		October 1975		October 1976	April October 1977 1977
Food Restaurant Meals	100.0	105.5		113.5 115.9	112.0 119.7	113.0 123.6	119.0 120.7 132.1 137.0
Homeownershi	0.00lq	109.9	108.7	111.7	112.8	116.8	117.9 121.5
Fuel and Utilities Public Trans	100.0	109.9	119.8	128.9	130.5	135.2	151.0 158.6
portation Motels and	100.0	104.9	116.1	116.1	123.5	128.1	130.2 135.7
Hotels and Hotels Medical Care	100.0	102.0 109.6	-	2 103.4 118.9	108.6 122.2	109.5 128.6	113.0 117.2 134.7 143.8

Over this three and one-half year period medical care costs increased by 43.8 percent exceeded only by fuel and utilities that increased at the rate of 58.6 percent. During this same period the hospital portion of the cost-of-living indicators in North Carolina increased by the following:

April October April October April October 1974 1974 1975 1976 1976 1977 1977

Hospital Services 100.0 104.6 109.7 118.2 121.5 132.5 137.1 150.3

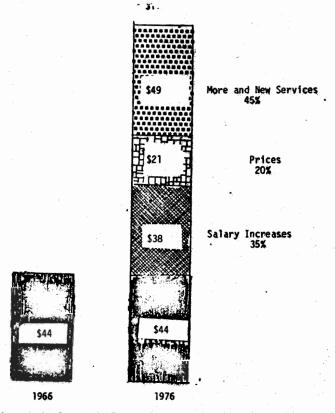
This represents a 50.3 percent increase in the cost of hospital services in North Carolina since 1974.

Cost increases, to a large extent, reflect increases in the intensity of care. For example, consider the rise in the cost per day for hospital care. In a paper presented by Mr. Thomas Rose, President of North Carolina Blue Cross/Blue Shield, to the Commission, the following statement appears:

Is the product bought in 1970, a day of hospital care, the same product bought in 1976? Clearly, the answer is no. The cost of hospital care has risen not only because the cost of individual service components has increased, but also because more components are packed into a single day of hospital care. Today's hospital stay involves more lab tests, more physical and inhalation therapy, more drugs, etc. Renal dialysis,

open-heart surgery, organ transplants, cardiac care units and CAT scanners are all relatively new services which have changed the product we call hospital care. Not only is it expensive to install such services, but the day-to-day operating costs are quite high.

This relationship between cost increases and intensity of service is described in Figure Two. Forty-five percent of the increases in cost per patient day since 1966 are a direct result of more and new services — intensity. Twenty percent of the per day costs is pure inflation and the remaining portion is accounted for by salary increases.



Source: Office of the Deputy Assistant Secretary for Planning and Evaluation Health, Department of Health, Education and Welfare

PHYSICIAN SERVICES

The second largest single component of total health expenditures are monies spent for physician services. Physicians themselves play a central role in all types of medical care decisions. They determine, for example, who uses hospital care, the types of treatment prescribed, lab testing, and what equipment will be used. It has been estimated by the President's Council on Wage and Price Stability that 70 percent of all health care expenditures are under the direction of physicians; that the physician services component is second in total expenditures, then, underemphasizes their role. As Table Five indicates, both aggregate and per capita spending for these services have increased sharply since 1950.

Table Five

Aggregate and Per Capita Expenditures for Physician Services in the United States, 1950 - 1977

Year	Expenditures in Billions	Percent of Total Health Expenditures	Annual Per Capita Expenditures for Physician Services
1950 1960 1965 1970 1975	2.7 5.6 8.4 13.4 22.9 26.4	22.5 21.6 21.6 19.3 18.7 19.0	\$ 18 31 43 65 106 121

Source: Gibson and Mueller, National Health Expenditures, Fiscal Year 1976; Social Security Bulletin, April, 1977.

Over the 1950-1976 period aggregate spending for physician services increased 880 percent, somewhat less than aggregate increases in hospital services. It is estimated that 60 percent of this increase is due to increases in prices, with the remaining 40 percent reflecting increases in the quantity of services purchased.

Consistent with the overall and hospital services patterns, the inflationary trends for physician services have exceeded those of other goods and services. Since 1950, for example, prices for goods and services less medical care, rose an average of 3.5 percent a year as compared with 5.0 percent for physician services. Table Six details this discrepancy for selected years. It should be noted that a recent Council on Wage and Price Stability report suggests that costs of physician services are significantly understated by the Consumer Price Index.

Table Six

Annualized Rates of Change in CPI, 1950-1977

•• ·	CPI (All Items Less Medical Care)	CPI Physician <u>Services</u>
1950-1955 1955-1960 1960-1965 1965-1970 1970-1977	2.1 2.0 1.2 4.1 6.5	3.5 3.3 2.8 6.6 7.8
Total Percentage Change	150	273

Source: Consumer Price Index, Bureau of Labor Statistics, U.S. Department of Labor, Washington, D. C.

Cost-of-living data for the State of North Carolina show a similar pattern; costs of professional physician services are increasing more rapidly than other goods and services (excepting fuel and utilities). Prices for other items over a three and one-half year period beginning in 1974 and ending in October, 1977 appear in Table Four. The professional services component of this North Carolina index includes physicians, surgeons, and dentists. The cost-of-living indicators for professional services during the same time period were as follows:

April October April October April October April October 1974 1974 1975 1975 1976 1976 1977 1977

Professional Services 100.00 112.9 116.1 121.7 128.1 131.8 137.9 145.8

While the 45.8 percent increase during this period is somewhat lower

than the 50.3 percent increase observed for hospital services, it is still considerable in comparison to other indicators.

In general, expenditures for professional services reflect increasing availability of doctors and intensity of physician care. According to Federal recommendations adequate medical care requires 1.3 doctors per 1000 population. In 1960 there were actually 1.39 doctors nationwide. Today the figure is estimated at 1.77 per 1000. By 1990, the Department of Health, Education and Welfare projects that the Nationwide average will be 2.3 doctors for every 1000 persons. (McClure Testimony, 1977). Needed or not each new physician adds cost. Data from the U.S. Department of Commerce suggests that the median physician income at \$63,000 is higher and has increased more rapidly than any other profession. In fact there has been a 50 percent increase since 1970 when income level was \$43,000. Furthermore, one study estimates that each additional doctor generates more than \$200,000 annually in health care expenditures in the form of treatment, drugs, hospitalization, etc.

As with hospital services, availability of physicians varies from area to area with some areas overserved and others underserved.

New physicians are being drawn away from primary care settings toward the practice of specialized medicine in urban hospitals. Since hospitals are urban (or suburban) based, one would expect physicians to follow that pattern. Certain geographic locations. primarily rural, and certain populations, the poor and the aged, are and probably will be underserved since the current health care planning system provides no incentives to encourage surplus physician manpower to move in these directions. Several areas, principally rural, in the State of North Carolina have too few or no physicians. For example, of the 100 counties in this State, 30-40 are defined as physician shortage areas. The situation is intensified by the especially small proportion of primary care physicians per 1000 population. Primary care is defined as services provided by physicians trained in family or general practice, internal medicine or Twenty-eight counties in North Carolina have only one pediatrics. primary care provider per 3,000 population, or more. One result of the lack of primary care physicians is that people tend to seek these services in hospital emergency rooms at much expense. This tends to drive up the overall costs of medical care.

Perhaps the best indicator of increasing intensity in physician care is th remarkable change from a preponderance of general practice in 1949 to specialization in 1977. In 1949 roughly 60 percent of physicians were general practitioners. Today roughly 80 percent are specialists, all of whom are presumably better able to treat illness using sophisticated procedures. direct economic impact of this change is that the cost of specialist care is significantly more expensive than General Practice Care. For example, The Wage and Price Council has reported that nationwide, the initial office visit for specialists ran 63 percent higher than the same General Practice fee, and follow-up office visits were 34 percent higher among specialists. Total income received by specialists is correspondingly higher as well. The influence of medical specialization is discussed in more detail in later sections.

Not only has intensity of care increased in terms of physician training, but also in terms of the number of services that physicians offer, and the professional staff physicians must hire to assist in providing those services. The American Medical Association reports, for example, that the number of ancillary personnel per physician rose from 1.83 to 2.29 between 1970 and 1975, or roughly 4.6 percent a year.

Finally, along with increasing expenditures, availability and intensity of services, overall utilization of physician services has steadily risen as well. Utilization has increased 201 percent between 1950 and 1976.

TECHNOLOGY: EQUIPMENT AND TREATMENT PROCEDURES

In recent years public attention has been focused on the cost of new high technology medical services. Traditionally these specialized services, such as body scanners, have been available only in the hospital setting, but advances in technology have more recently made them available at the outpatient level. Presently there are no accurate cost projections for the amount spent each year on technological innovations. It is clear, however, that in recent years medical innovation and technological change have shifted from pharmaceutical (i.e. antibiotics) development to the development of complex diagnostic and therapeutic techniques usually requiring hospitalization and expensive equipment. Unlike "normal" business, very few of these innovations have been costsaving. Many are cost-rising. Examples include open-heart surgery, renal dialysis, burn units, CAT scanners, etc. It should be noted that, unlike a new "drug", such technologies may be used before they have been thoroughly tested. There is, consequently, some question concerning the appropriateness and in some cases the efficacy of these costly treatments (Testimony before the Commission, Rice, Exhibit A, October, 1977).

Nevertheless, hospital administrators and staff tend to measure their prestige by the availability of such sophisticated equipment and strongly favor its acquisition. This is a particular problem in small rural hospitals, for example, which in order to attract physicians must provide these expensive tools of the trade. Acquisition of a new technology or care-unit serves as a signal to other hospitals in the area to acquire the facilities as well, rather than a recognition that one such service may sufficiently serve the community.

The so-called CAT scanner is the most popular example of the equipment drive. At a cost of \$350,000 to \$500,000 apiece, plus high operating costs, hospitals in Southern California are reported to have installed more scanners than are needed to serve the entire western United States (Council on Wage and Price Stability, 1976).

Megavoltage radiation therapy units are another example. While not as dramatic as the California example, North Carolina has had similar experiences. Recently, the State Health Planning and Development Agency estimated, "liberally" according to its director, the need for CAT scanners on a regional basis. According to these estimates

two regions out of six already have too many scanners for population need.

Along with increasing availability of these intensive technologies, utilization patterns have also shifted. That is, the
utilization of laboratory and diagnostic tests, surgical procedures,
etc. has steadily risen. Overuse of surgery, for example, was
demonstrated in a recent HEW study which compared surgery patterns
in hospitals with those in a health maintenance organization.

The results showed that surgery rates were 44 percent to 54 percent higher for the hospital group. A Social Security Administration study of Medicaid recipients reached similar results. There is some controversy, then, over the necessity of some surgery performed in this country (research by McCarthy & Widmer, 1974). Dr. Walter McClure suggested to the Commission that 80 percent of all tonsilectomies could be eliminated by an equally effective treatment. Recently there has been a trend toward second opinion for surgery procedures aimed at reducing unnecessary surgery. The State of Massachusetts now requires second opinions for certain elective surgeries for all Medicaid patients.

The Commission found that utilization of laboratory tests (i.e., multiphasic blood screening) and radiology equipment in hospitals has dramatically increased. It is estimated that the number of laboratory tests performed increased from 2.9 billion in 1971 to 5.0 billion in 1975, reflecting an 8 percent annual increase in tests per admission since 1970. Laboratory and diagnostic tests now account for more than 10 percent of total national health care expenditures. The cost impact of new medical technologies has rarely been considered.

LONG TERM CARE: THE CRISIS OF THE 1980s

The long term care service consists of health and social services provided to the chronically disabled, usually elderly persons. These services range from highly skilled nursing and therapy to occasional visits by a home health aide or social worker. During its hearings, the Medical Cost Containment Commission focused primarily on the higher levels of care, principally skilled nursing homes and intermediate care facilities.

Since the growth of such long term care services as nursing homes has occurred only within the last 15 years adequate information is not always available on utilization and costs. The advent of Medicaid/Medicare and the gradual aging of the population have both contributed to the rapid increases in the demand for long term care. While we may want to call cost growth in physician services and hospital services the crisis of the '70s, long term care is likely to become the health crisis of the 1980s.

It is estimated, for example, that total expenditures for long term care, approximately \$13.4 billion in 1975, will more than double by 1980 from \$25.8 to \$31.0 billion. Of these expenditures,

the greatest proportion, approximately 55 percent, come from families and friends of the disabled.

More detailed estimates of the remaining expenditures which are provided by public programs are available. The majority of public expenditures, roughly 90 percent go for nursing home care including skilled nursing and intermediate care facilities. a small portion of expenditures go to home-based or day-care services for the elderly. Nationwide and in North Carolina, Medicaid is the primary source of financing for these nursing home services. the Medicare program pays for some portion of the stay in a skilled nursing home for most people over 65, Medicaid still pays for the great majority of this type of care. The Congressional Budget Office estimates of public expenditures for skilled nursing (SNF) and intermediate care facilities (ICF) are shown in Table Seven. 1976 and 1980, the amounts nationwide for SNFs and ICFs are projected to rise from \$5.8 billion to \$10.7 billion in 1980. The \$5.8 billion figure for 1976 was 200 percent higher than the same figure for 1970.

Table Seven

Estimated Expenditures for Skilled Nursing Facilities and Intermediate Care Facilities: 1976 and 1980 (All dollar figures are in billions)

	1976	1980
Skilled Nursing Facilities		**************************************
Federal		•
1. Medicare 2. Medicaid 3. V.A.	.3 2.1 .1	4.0 .1
State		. See
1. Medicaid 2. Other	1.7 .2	3.1 •3
Total SNFs	4.4	8.1
Intermediate Care Facilities		ing ar
Federal		
1. Medicare 2. Medicaid 3. V.A.	.0 •7 •1	0 1.2 .3
State		Ÿ
1. Medicaid 2. Other	•5 •1	1.0
Total SNFs and ICFs	5.8	10.7

Source: Congressional Budget Office, "Long-Term Care Actuarial Estimates," 1978.

For the State of North Carolina no estimates are readily available for the costs of all types of long term care. Data is available, however, on the costs of skilled nursing and intermediate care facilities to the Medicaid program and the overall growth trends in skilled and intermediate care beds in the State. Table Eight

gives the costs of skilled nursing and intermediate care in

North Carolina since the first full year of the Medicaid program

in FY 70-71. SNF expenditures grew more than 115 percent during

this eight year period. More dramatic, however, is the 1700

percent increase in ICF expenditures over a three year period.

The present average per day costs to the Medicaid program for skilled nursing and intermediate care are approximately \$30.57 and \$23.35 respectively. Costs to private paying patients often run several dollars per day higher. At a cost of \$900 per month in skilled care and \$700 per month for intermediate care private payment for nursing care is well beyond the financial means of most North Carolina families.

Table Eight

Costs of Skilled Nursing and Intermediate Care Facilities

FY 1970-71 - 1976-77

	Skilled Nursing Facilities	Intermediate Care Facilities
FY 1970-71	\$ 16,328,631	\$ -
FY 1971-72	17,798,096	-
FY 1972-73	20,148,988	_
FY 1973-74	22,943,562	3,419,72 7
FY 1974-75	26,093,778	23,735,329
FY 1975-76	25,070,905	32,462,325
FY 1976-77	34,148,368	58,096,479
FY 1977-78 (estimated)	35,233,806	64,292,975

Several explanations exist for why the North Carolina Medicaid program now pays more in total dollars for intermediate care than

for skilled nursing care. The first is that only Medicaid pays for the intermediate level of care. Medicare and Blue Cross will pay for some skilled care, but only for a limited number of days, thus reducing the burden on Medicaid. The second reason has been the rapid expansion of ICF beds in North Carolina. Most observers believe that this expansion was the result of a Medicaid reimbursement system that provided strong financial incentives for the construction of privately owned ICFs. Third is the expansion of intermediate care in State-owned facilities, especially in centers for the mentally retarded. Of the estimated \$64.2 million that will be spent in FY 77-78 on intermediate care, over 30 percent or \$20.3 million will go to State-owned facilities. Finally, the average length of stay in ICFs is longer than in the SNF, thus Medicaid must pay for more days per year at the ICF level.

The Commission found evidence that in North Carolina, as well as most other states, there is no comprehensive policy on long term care, and Medicaid will pay for both levels. The result of this policy is to place a heavy burden on the states to fund nursing home costs through Medicaid.

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Neither Medicaid nor Medicare, however, will pay for a stay in a convalescent home (rest home), but rather the cost of this form of long term care must be borne by the individual, state or local governments. In North Carolina rest homes are paid for exclusively from State and County sources. Home health care, while available in 90 counties of North Carolina, is still not available statewide. Other services, such as chore providers, that might help to avoid a placement in a nursing home are not available in sufficient quantity statewide. The result is an increasing use and availability of nursing homes for the state's older citizens. The Commission found that there is a definite need for a comprehensive state policy on long term care and a closer coordination between Title XX, Medicaid and the Special Assistance for Adults Program.

In 1970-71 there were 7,505 SNF licensed beds in North Carolina and only 156 ICF beds. By February, 1978, the SNF beds totaled 7,649, a net increase of only 144 beds. The number of ICF beds, however, had increased to 8,570 over this same period. In only one year, March 1977 to February 1978, the number of ICF beds increased

by 1,132. In addition to the 8,570 ICF beds in private facilities an additional 2,119 beds are certified as ICF in the four mental and retardation centers. This brings the current total of SNF and ICF in North Carolina to 18,338 beds.

It should be noted that the gradual aging of the population is also a factor in ICF growth. By 1980 the Congressional Budget Office estimates that the nursing home population will have risen to 1.8 million compared to .7 million in 1970 and 1.56 million in 1976. North Carolina, the Commission found, has experienced a dramatic increase in its over 65 population since 1970, with a continuation of this trend through the 1980s. The following table compares the growth of North Carolina's total population with its over 65 population.

Table Nine
North Carolina Population Over 65

	1970	1978	1980	1985
Total State Population	5,084,411	5,678,621	5,813,773	6,240,622
Population Over 65	412,038	554,280	583,783	681,678
Percentage	8.1%	9•7%	10%	10.9%

In the period 1970-1985 the total state population is projected to grow by 22.7 percent, while the increase in the over 65 population

is 65.4 percent.

Maldistribution of services is not limited to physician and hospital components of health care. The same pattern holds in long term care. As of August 1977, the Commission was told, 21 counties in the State of North Carolina had no long term care facilities. Based on projected 1982 bed need, however, 24 counties in the state will have long term care beds exceeding the maximum 42/1000 recommended in the State health facilities plan.

Overutilization of services and equipment is also not limited to hospitals but can be seen in nursing home settings as well.

A Congressional Budget Office report found that nationally a substantial number of persons in Skilled Nursing Facilities and Intermediate Care Facilities either do not need the presumably high level or degree of care provided, or could be maintained at home if adequate home care services were available. According to the CBO report, a conservative estimate is that 20 to 30 percent of SNF patients and 20 to 40 percent of ICF patients are receiving unnecessarily high levels of care. A number of physicians testified to the Commission that this same pattern of overutilization existed in North Carolina.

MEDICAID IN NORTH CAROLINA

Medicaid is an integral part of the health care delivery system. Recipients of Medicaid receive treatment from the same hospitals and physicians, purchase drugs in the same pharmacies, and ultimately become residents in the same long term care facilities as other consumers of health care. It is therefore difficult if not impossible to control Medicaid costs without dealing with the broader issue of costs throughout the health care system.

Table Ten illustrates cost increases in Medicaid since North
Carolina entered the program in 1970. It is easy to see that
Medicaid costs have expanded at an uncontrollable rate since the
program began. These cost increases reflect four issues: increased cost of services, increased number of services, increased
utilization of services, and increased number of ways services
can be provided. Not only have total costs increased in the Medicaid program but at the same time the percentage of Federal participation in North Carolina's program has decreased. As a result,
State costs have increased by a total of 359 percent since the
program began, and over the same period, total costs have increased

by only 271 percent.

Table Ten

	Total Cost		State Percent
1970-71 1971-72 1972-73 1973-74 1974-75 1975-76 1976-77 1977-78 (Estimated) 1978-79 (Estimated)	\$ 98,168,145 109,542,847 129,999,107 148,917,537 193,157,785 221,519,891 281,599,179 303,185,000 364,557,000	25,289,000 30,012,000 37,961,000 49,239,000 60,197,000 76,523,000 82,956,000	22.13 23.09 23.09 25.49 25.49 27.17 27.17 27.36 27.36

Price inflation in Medicaid has resulted from the same basic factors that have increased costs throughout the health care delivery system: increased technological sophistication and the absence of effective market forces (See later sections). Since most health care providers provide services to both Medicaid and non-Medicaid patients, any cost increases in non-Medicaid services will rapidly spread to Medicaid.

More services are available through Medicaid now than were available at the time the program began. As new services are added, they are not only utilized by current recipients but also tend to attract new recipients. For example, Intermediate Care was added in 1973 as a new service in an attempt to provide a less expensive alternative to Skilled Nursing Care. Since that time, more than

6,000 intermediate care beds have been added in North Carolina.

Instead of decreasing skilled nursing has actually increased over
the same time period. Obviously, new recipients have been attracted
to the new service.

Increased utilization has had a major impact on Medicaid costs over the past several years. Utilization increases are caused by an increase in the number of services. Increased utilization occurs both as a result of increased availability of services and as a result of increased eligibility. Table Eleven displays increases in eligibility since 1970. Two major factors are responsible for most of the increased eligibility since 1970.

Table Eleven

Medicaid Eligibility by Program

Date	AFDC	SAA	SSI	Medically Needy	Total
(1) July, 1970 July, 1971 July, 1972 July, 1973	134,129 159,095 167,933 149,247	4,452 3,797 3,361 1,722	62,799 65,176 68,274 63,475	19,538 34,489 44,832 47,970	220,918. 262,557 284,400 262,414,
(2) May , 1974 May , 1975 May , 1976 May , 1977	154,183 178,405 187,422 198,579	(included in SSI data)	79,057 88,990 92,735 94,954	27,801 21,030 16,976 17,597	261,041 288,425 297,133 311,130

Note: These data do not include persons who are declared retroactively eligible and as a result may significantly understate the number of persons actually receiving service.

- 1. Public Assistance Trends in North Carolina. Special Report No. 31, March 1975 (1970-1973 data)
- 2. Statistical Journal published quarterly by Dept. of Human Resources 1974-1977 data)

- 1. In January 1974, most of the recipients of categorical aid to the aged, blind and disabled were shifted to the Federal Supplemental Security Income (SSI) program.

 Eligibility criteria for SSI were more liberal than the State program. As a result, more people became eligible under SSI.
- 2. In 1976, the State experienced a severe recession. One of the side effects of that recession was a significant increase in the Aid to Families with Dependent Children (AFDC) program.

Another factor responsible for cost increases is that there are an increased number of ways in which a service can be provided.

For example, when the Medicaid program began in 1970, the only allowable outpatient services were hospital outpatient services.

By 1975, outpatient services were being provided in health departments, free standing clinics, migrant health clinics, and rural health clinics in addition to hospitals. One of the major reasons that methods of service provisions were expanded was to make services more available and that, obviously, increased utilization and there-

MEDICAID ELIGIBILITY

Federal law requires that all categorical recipients of money payments are automatically eligible for Medicaid. These include recipients of Aid to Families with Dependent Children (AFDC), and Supplemental Security Income (SSI) where 100 percent of income is from SSI.

In addition to categorical eligibility, the State has elected to provide medical services to the medically needy. Generally speakin a medically needy recipient is defined as both: 1) A person who has been determined to be permanently disabled, over 65 years of age, or blind, and; 2) A person whose net family income, after paying medical expenses, does not exceed the amounts shown in Table Twelve.

If the family income of a potential medically needy recipient exceeds the amount shown in Table Twelve, the surplus must be expended on medical costs before the recipient actually becomes eligible for Medicaid.

Table Twelve
Medically Needy Income Scales

Family 8	Size			Net	Income	(Annual)
1				\$	1700	
2					2200	
3					2500	
4					2800	
(-	For each	additional	family	member :	30S# bbe))

MEDICAL SERVICES: THE PROBLEM OF DIMINISHING RETURNS

While we know that increases in intensity and quantity of service in each health care component raises costs, the Commission found that it is not always known whether new services improve health status or for that matter to what extent new facilities and services improve availability and utilization. The relationship between intensity and quality of care is difficult to assess since there are no good indicators of health status. Nevertheless there does not appear to be a one-to-one relationship between expenditures on the one hand and health outcomes on the other. (Testimony before this Commission, Rice, Exhibit A, October, 1977). Diminishing rates of return clearly occur in the health field as they do in all economic endeavors, such that every new dollar spent does not produce the same results as the first dollars invested. It is also clear that increasing expenditures have not always solved this nation's problems regarding access to medical care and in some cases have aggravated the problems. Many individuals, especially in rural areas, still do not have adequate primary health services available to them.

Given these problems, the Commission spent a great deal of time examining the causes of inflation in the health care sector and why our system has allowed maldistribution in availability of health services, unjustified growth in intensity, and overutilization. These are set out in some detail in the following pages so that the reader will have some understanding of the complexity and the magnitude of the problems that North Carolina faces.

CAUSES OF HEALTH CARE COST INCREASES: THE ECONOMIC STRUCTURE OF THE HEALTH CARE INDUSTRY

That the inflationary trends for medical services differ, both in terms of price and total growth from those for other consumer goods and services, reflects in large part differences in the economic structure of the health care industry and free market systems. The free market system assumes that where commodity or service supply and demand are unrestricted, competitive forces arise as "an incentive to lower prices, better service, and more efficient management." Such competitive forces do, in fact, occur in ordinary businesses where the producer in control of supply responds to consumer wants through demand signals in the marketplace.

There is considerable evidence, however, that the economic structure of the health care industry, particularly the way it is financed, significantly alters the "normal" relationship between supply and demand such that competitive forces do not appear. This position was supported in testimony before the Commission by Drs.

McClure and Klar, and in the literature reviewed by the Commission.

As John O'Connell, a representative of Bethlehem Steel explains,

It is estimated that the health care industry is a \$120 billion a year industry. I find it absolutely mind-boggling that an industry of this size ... operates in our economy almost completely immune to the forces most basic to the economy: the forces of supply and demand ... It seems, however, that the health care industry because of its very nature tends to control both supply and demand. (p. 7, Council on Wage-Price Stability, 1976).

Health Care Economics

Traditionally, the existence of a competitive market is thought to require:

- 1. That all resources be completely mobile. In other words, each resource must be able to enter or leave the market, and switch from one use to another;
- 2. That each participant in the market, whether buyer or seller, be so small, in relation to the entire market, that he cannot affect the product's price;
- 3. That the product of any one seller be perceived by consumers to be the same as the product of any other seller;

4. That consumers, firms, and resource owners have perfect knowledge of the relevant economic and technological data.

No industry or market meets all these criteria perfectly.

Deviations from this ideal model in the health care system,

however, are more severe. In fact, there is reason to believe

that the market for health care fails to meet all four assumptions

of competition.

First, there is considerable evidence that since 1910 organized medicine (through the American Medical Association) has quite successfully restricted entry into the medical profession, primarily through its control of state licensure and the system of medical school accreditation. While the AMA's original motivation was to improve the quality of the profession, the restrictions in physician supply, consistent with economic theory, have led to higher prices. It should be noted that trends in physician supply are changing. Since 1965, for example, medical school enrollment jumped dramatically from 32,000 to 56,000 in 1976. Unfortunately, this increasing supply has not, as economic theory suggests it should, led to lower prices.

The second requirement, that participants be so small that they cannot individually affect price, is also violated. The bias in health care today is toward large institutional facilities, hospitals, skilled nursing homes, and intermediate care facilities. Even within these institutions there are substantial variations in size. Large institutional or corporate providers are quite capable of affecting price since they clearly dominate the market.

It is also the case that the health care product delivered by one provider is perceived by consumers as different from another. Consider, for example, the current preference for a specialist's care rather than a general practitioner's. Or, consider the preference for hospitalization in the "up-to-date" teaching facility rather than the community hospital even at a substantially higher cost. Or, consider a woman's trust in or reluctance to change her obstetrician.

The health system deviates most radically from the fourth and final requirement that consumers and providers have knowledge of the relevant economic and technological data. First, consumers are not well-informed concerning medical technology and treatment

efficacy. Furthermore, neither consumers nor providers are
well informed with regard to price primarily because third-party
payment and financing arrangements obscure or hide this information
from the market. This fundamental lack of information creates the
peculiar economics of health care that prevent competition and
encourage inflation.

Because medical knowledge is so complex, the information possessed by the physician as to the effectiveness of particular treatments is necessarily very much greater than that of the patients. In ordinary business often the consumer knows less concerning the methods of production than the producer, but in most cases the consumer has as good or nearly as good an understanding of the utility of the product as the producer. That consumers lack this knowledge effectively moves demand decisions concerning the nature and level of service required to the supplierprovider. The physician is the key decision-maker. His/her diagnosis determines the extent to which their own services are required as well as utilization of diagnostic tests, therapeutic drugs, and hospital services. The patient has little information

available to question or seek alternatives and, hence, this creates a peculiar economic situation where "supply creates its own demand" (Arrow, 1963; Testimony before the Commission, Klar, November 1977). The result is that physicians are able to command certain amounts of resources and income regardless of the total number of physicians. This runs directly counter to the usual expectations of lower cost with increased supply.

Perhaps more important than the lack of knowledge for treatment evaluation is the inherent uncertainty of illness or accident
faced by consumers. For most types of goods and services, a family
can predict its annual expenses. For health care, only a few costs
(i.e., immunization, check-ups, etc.) are so predictable. This
uncertainty and desire to avoid financial disaster have created
a demand for health insurance, particularly the third-party type.

The purchase of health care services as a consequence typically differs from the ordinary business transaction where the consumer pays business directly for goods or services. In the health care transaction, the patient consumes a service and payment for that service is made to the health care facility on his behalf by a

third party (private insurers, state or federal governments). According to the Council on Wage and Price Stability in fiscal year 1975, such third-party payments accounted for 67.4 percent of all health care expenditures, 92 percent of all hospital services, 65.5 percent of all physician fees and 80 percent of all nursing home services in North Carolina. The large percentage of coverage for hospital services reflects the strong incentive by consumers to reduce the risk of potentially large medical bills. The same incentive is evident in the physician fees category in that insurance coverage is much more complete for large surgical expenses, specialists care, and ambulatory diagnostics than it is for primary care.

The absence of direct payments by consumers is an important feature of the health care industry. There has been considerable analysis of the impact of widespread insurance coverage on demand and prices, and the consensus is that third-party payments significantly affect decision making by consumers and providers by obscuring price considerations. Economic theory suggests that consumers demand more service when out-of-pocket costs are small or none and

demand correspondingly less service when out-of-pocket costs

more closely reflect the full cost of providing that service.

The increase in intensity of service per hospital stay is a good example of this increased demand.

The third-party system not only impacts the quantity of demand but it also biases health care delivery toward more expensive settings where coverage is more complete (hospitals, specialists, etc.). It is common sense that consumers desiring care will choose that setting which involves the least out-of-pocket expense. This is true even if that care could be delivered in an overall less costly setting with equal efficiency, but involving a greater patient contribution. Such contributions are often in the form of deductibles. For example, an individual may be asked to pay the first \$100 for care and only then will the insurer begin payment.

While it is true that consumers ultimately feel rising health care charges in premium payments, those payments in most cases are lower than the true costs. Even substantial raises in premiums are often "hidden" from the consumer in employee benefit packages which are not counted directly as employee income. Eighty percent of all

private insurance premiums are, in fact, paid in this fashion.

The true cost of health care is further obscured by the Federal and State tax structure which allows a 50 percent exemption for health insurance premiums paid by the individual. In the case of an employee benefit package, the tax advantage is more substantial. Group type policies often are not included in wages and salaries and, hence, are not taxed at all. This is not to suggest that employee benefits or tax incentives are not good, but to point out that both serve to reduce the consumer's knowledge of price information.

While the principal impact of third-party payments appears
to be on the demand side, i.e. creating more in number and more
expensive demands, third-party payments also appear to alter
supply variables in that physicians are more willing to use expensive and varied treatment when patients are not involved in payment.

One influence of insurance on supply has been clearly demonstrated. Fee discounting, the practice of setting fees according to the financial means of patients has declined inversely with the growth of insurance. The notion is that particularly with the advent

of Medicare and Medicaid the number of charity patients dropped and thus lessened the need for discounting. It should be noted that in its day, fee discounting was anti-inflationary.

Under widespread insurance coverage, then, the economics of health care, and to some extent supply, deviate from the "normal" market model. These deviations the Commission found are one cause of the rising cost of medical care. If this is correct, then where insurance coverage is most complete, inflation and growth in expenditures should be the greatest. This is, in fact, the case. Insurance coverage is most complete for hospital services, and it is hospital services where inflation has been the highest. Insurance coverage biases demand toward delivering services in a hospital setting thus stimulating growth of these types of facilities. With Medicaid providing reimbursement for nursing home care this same trend is now present in the area of long term care. In North Carolina this has been most evident in the construction of intermediate care facilities.

One would also expect the most growth in areas where insurance coverage for physician services is greatest. Those with the most coverage are anesthesiologists, radiologists, surgeons, and

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obstetricians-gynecologists. Insurance generally pays for fewer services provided by pediatricians, psychiatrists, and general practioners. As we noted previously the actual number of specialists has grown from 40 percent to 80 percent since 1950.

It appears then that third-party payments obscure price considerations from consumers and to some small extent providers. Not only do consumers lack clear information regarding the cost of health care decisions, but the availability of insurance protects them from the financial consequences. This means that the fourth requirement of a free market system, that is that consumers and providers have perfect knowledge of the relevant economic and technological data, does not always exist in health care.

Unlike a free market system where the seller must be concerned about the price consumers are willing to pay for his product, third-party insurance, coupled with present retrospective reimbursement principles, insulates the health care provider from most price considerations. The health care provider operates in a system where the demand for his service is virtually unlimited. In the practice of medicine additional service can always be justified on the basis

that it will improve the health status of individuals. The existing financing system (insurance, Medicaid, Medicare) provides the dollars to meet this limitless demand, however marginal the value of the health service. An example of this may be found in the system of usual, customary, and reasonable charges that most insurance companies and Medicaid and Medicare use to base payment to physicians. This approach is of particular significance since its widespread use is only a recent development, since 1966. Under the UCR approach, the insurer agrees to pay some portion (between 70-100 percent) of the physician fee. The maximum allowable fee is that which does not exceed the UCR charge for that particular locality. Curiously, maximum charges within the UCR system are typically higher than those allowed under a fee schedule. It appears that the higher rate with UCR financing may, at least in part, result from the physicians' awareness of the UCR fees. In some cases, for example, it may take only a few physicians raising their fees to increase the UCR maximum.

Whatever the cost-reimbursement method, the present system has few incentives for cost-efficient service. Instead, retro-

active reimbursement encourages greater quantity and cost of service since the higher the charge, generally, the higher the payment and the more charges the more payment. Added expenses from additional beds, for example, may be offset in this fashion. The normal supply and demand forces do not operate to bring the system back into balance. In an important way then, financing arrangements permit hospitals and physicians to meet increasing consumer demands under insurance coverage.

The health care industry resulting from these characteristics is unique in its economic properties. It does not reward economic behavior on the supply or demand side, nor does it penalize for uneconomic behavior. Indeed, savings from cost-efficient behavior created by one participant do not accome to that participant. For example, if a hospital is efficient any accrued savings go to the insurance company or patient, but not the hospital. The result is a failure of cost accountability in the health care sector and the removal of competitive forces which serve to lower cost and encourage efficiency (Testimony Klar and McClure, 1977).

MEDICAL EDUCATION

The issue of increasing specialization in the training of physicians has been noted on several occasions. This trend coupled with the economics of health care have determined the pattern and cost of care. Specialization provides the expensive practice, and third-party insurance pays for it. Specialization has resulted in greater fee inflation since specialists tend to charge higher fees than general practitioners for the same services. A recent American Medical Association study, for example, suggests that specialists fees average 25 to 63 percent higher than fees for General Practitioners (Council on Wage and Price Stability, 1978). The production of specialists in medical schools also biases the physician toward practice in the hospital settings since he/she depends on the new technologies as tools of the trade. Again this bias is inflationary.

The issue surrounding medical education is not simply specialization. Rather it concerns a style of practice. Walt McClure in
his testimony before this Commission aptly described this style
issue:

"There are many styles of medical practice, good style, equally effective style and some of them cost a lot more than others. Some doctors make very aggressive use of the hospital, some doctors make very conservative use of the hospital. You can do well either way but you will spend a lot more money doing one than the other. For example, consider tonsillectomies. There are at least two ways to treat tonsil disease; one is you put the patient in the hospital and yank the tonsils, the other way is to send the child home, you medicate, you prescribe rest, you observe, and if the problem is still there, then you yank the tonsils. According to some of my pediatric friends, the latter, of course, is actually the better preferred course but obviously a lot of practicing doctors don't agree with them because tonsillectomy is the most common procedure in the land and obviously a lot of mothers who have to put up with these squalling brats for a year don't agree with the doctors Nevertheless, we can say there are at least two either. ways to treat tonsil disease that are equally medically accepted. They are not equally financially accepted. If we did the second course, home rest and observation, we could eliminate 80 percent of the tonsillectomies. While these styles of practice are equally acceptable medically, they are not equally acceptable financially. You can multiply these examples by thousands and you will understand that medical care is not a precise thing--we can save enormous amounts of money without denying anybody adequate medical care. "

Educationally, we train doctors in diagnosis and treatment.

Patients requiring primary care are not seen frequently in the course of this educational process. (Some programs such as family medicine are obvious exceptions.) It is unreasonable to expect that the new physician accustomed to sophisticated treatments and tools will not use them. This expensive style is further encouraged by defensive medicine in response to malpractice suits.

SOLUTIONS TO THE HEALTH CARE COST CRISIS

Inflation in the cost of medical care has spurred much discussion not only of its causes, but of possible cures. The Commission reviewed three general strategies for dealing with inflation which fall out of these discussions. The first can be termed the private market strategy which includes both attempts at voluntary price control and attempts to restore competitive forces to the health care industry. The second strategy encompasses various forms of public regulation at the state and Federal level. A third strategy, and the one the Commission favors, is a combination of private market and public solutions.

PRIVATE MARKET AND VOLUNTARY COST CONTAINMENT SOLUTIONS

Private market solutions are aimed at the restoration of price considerations to the health care marketplace. Some of these solutions, however, can work within the health care system as it now exists and others require a restructuring of the current delivery system. As discussed earlier, there is some evidence that competitive forces are absent in the health care industry principally because suppliers and consumers do not have sufficient

knowledge to make cost effective health decisions. As we noted in the previous section, such knowledge is a prerequisite for competition to arise. One possible solution then is to increase the amount of information available to providers and consumers. In practice, we have seen educational efforts aimed at suppliers and consumers.

Hospital associations, medical societies, and insurance carriers are currently involved in voluntary efforts to improve supplier information and thus, hold down the costs of medical care. Several state hospital associations, for example, have developed programs which provide technical assistance to member hospitals on the implementation of cost-saving managerial techniques.

Recently, the North Carolina Hospital Association and the North Carolina Medical Society approved a resolution to educate member providers. The resolution was as follows:

In order to increase physician awareness of medical care costs, samples of patients' bills should be submitted to each appropriate physician at monthly or other appropriate intervals. A listing of the various costs of drugs, laboratory, diagnostic, therapeutic and other ancillary services should be posted in physician work areas in hospitals.

While some of these voluntary cost containment programs have had demonstrable success, some have been confronted by serious

problems in gaining compliance of member providers. The nation-wide voluntary effort, in fact, was dealt a serious blow in April when the Labor Department's CPI showed that hospital and medical costs continued to surpass the price of other consumer goods and services in February. The 1.3 percent increase for February equates to about 14 percent annually which is not lower than previous years. It is, however, still too early to tell whether North Carolina efforts will be successful.

Consumer education efforts have also been undertaken by many employers, labor unions and insurance carriers. While some of these education programs provide individuals with cost information, most focus on providing information on the prevention of illness or accident and promotion of good health (i.e. through exercise, etc.) One such program was described by Mr. Thomas A. Rose, President of North Carolina Blue Cross/Blue Shield.

We have fostered and are currently involved in a pilot program in the Cabarrus County School System wown as Health and Education United (HEED), which is designed to provide the child with sufficient information to aid his making appropriate choices in his lifestyle as an adult.

While it is assumed that such programs have important cost-saving

consequences, no real economic evaluation of them is available principally because their effects are extremely long-term.

It should be noted that insurance carriers are involved in other programs which have consequences for premium costs. These include improved claims review for fraud and abuse, coordination of benefits, etc. Most of these programs, however, do not deal with the root problems of cost containment. Rather, they simply lower the cost of coverage to groups of subscribers.

The second group of private market solutions propose some restructuring of the present health delivery system. Those involving the least change focus mainly on the restructuring of insurance coverage. As noted previously, insurance coverage is currently most complete for expensive care, i.e., hospitalization. In terms of their own out-of-pocket expense, then, individuals have a good incentive to use hospital facilities. Presumably, one could lower overall costs if incentives were introduced for patients to use less costly alternatives to inpatient care. One way to encourage these latter forms of care is to broaden insurance coverage of these services, perhaps with lower copayments on lower cost

services than on inpatient care.

What are less costly alternatives to inpatient care? There are actually several different types including ambulatory primary care facilities, free-standing surgical facilities, home health programs, etc. The problem is that the current insurance incentives have biased care toward hospitals. As a consequence, we have many hospitals and few of these alternative delivery systems. If we change the insurance incentives then we will have to build more of these alternative systems involving substantial revamping of the current health care system. Nevertheless, the cost consequences would be enormous. Ambulatory surgical facilities, for example, can perform minor surgery for significant cost reduction. While quality of care is an issue here, no data is available which suggests differences. It should be noted that if more of these facilities were available and the incentives for their use changed, we would expect a reduction in hospitalization. If home health alternatives were increased and reimbursement provided, we might also see a decrease in utilization of nursing homes among the elderly and disabled.

While changing the insurance coverage would operate principally by altering demand, there are two other proposals which would alter supply considerations. As we noted in the previous section, the current system of financing on a retrospective, UCR or cost basis essentially gives providers a "blank" check and thus has been partially responsible for the proliferation of equipment and enormous cost increases. Presumably, a change in these financing arrangements would improve the inflationary situation. For example, if prospective budgeting were used, providers would know how much money they had and would have an incentive to operate within that budget. Several witnesses before this Commission recommended moving to a prospective reimbursement system, or returning to the use of fee schedules. Many large insurance carriers have moved to prospective systems, but an economic evaluation is not currently available. There does not appear to be any trend toward the "fee schedule," which we noted earlier is associated with lower costs.

The final private market solution is an alternative delivery system that changes both the incentives for consumers and providers.

It is especially promising in its potential to restore competition to the health care marketplace and, hence, is considered separately. This alternative is the Health Maintenance Organization (HMO) or some variation of the prepaid practice (PPGP). While the PPGP alternative may exist in a variety of forms, all share four important characteristics. First, they eliminate third-party payment by making the provider directly the insurer, bringing him/her closer to the financial decisions involved in health care. Secondly, they require prepayment for health services. Rather than a "blank check," providers have a defined budget and must deliver health services to a particular population within that budget. Third, prepaid group practices generally offer a comprehensive set of services, which typically include outpatient and inpatient care, maternity, drugs, home visits, etc. These services are provided without additional out-of-pocket expense to Hence, the consumer has no more incentive to use hosconsumers. pital facilities than to use ambulatory care. Finally, and most important, each prepaid group practice essentially draws a circle around a group of providers which distinguishes them from other

groups. Because of this identifiable delivery unit the provider can be held accountable by consumers for both his economic and medical decisions. For example, the consumer can associate particular rates, services and quality with a particular prepaid practice. From the perspective of the provider the prepaid structure can encourage efficiency by rewarding such behavior financially. If one prepaid group practice is more efficient than another and less costly, the profits return to that provider.

Incentives of this type are absent within the existing third-party insurance system.

One important result of changing these incentives is a significantly lower utilization of hospital services. In 1977, the National HMO Census survey found that across all types of prepaid group practices hospital utilization averaged 488 days per 1000 persons. This ratio is more than 50 percent lower than the nationwide utilization rate of 1212/1000. In addition, there are apparently no differences in health status for enrollees in prepaid practices, but the data on health status are not adequate to make final conclusions. These low utilization rates have been

confirmed in a number of studies throughout the United States.

As a result of reduced hospital use, prepaid practices are able to offer more services such as maternity, office visits, eye examinations, etc. at the same or lower cost than traditional third-party coverage. Among Health Maintenance Organizations participating in the Federal employee's program, for example, the premiums are generally less expensive, yet the services provided are more comprehensive than those available from competing health insurance options. (Perspective, a Blue Cross/Blue Shield publication, 1977): Group Health Association, 1978).

Finally, a 1970 study by Blue Cross offers encouraging evidence that HMO plan premiums are inflating at a substantially lower rate than traditional third-party insurance. While the study looked at premiums over a short period of time and hence must be interpreted with caution, it appears that the inflation rate may be two-thirds lower in some cases for HMO premiums.

PUBLIC REGULATION

There are three regulatory approaches that are currently operating in some states and under consideration by the U.S.

Congress. They are respectively, Certificate of Need, Rate Regulation, and the Carter Administration proposal to cap hospital revenues.

Certificate of Need (CON) programs attempt to control rising health costs by restricting capital expenditures above some dollar amount such as \$100,000 to those which are actually needed within communities. The program is based on the observation that the current unregulated health care market place has permitted the proliferation of facilities and equipment beyond need. excesses are costly to maintain as well as purchase and lead to unnecessary utilization of those services. By regulating capital expenditures, CON can reduce medical care costs. Health Care institutions desiring to either build or purchase equipment in particular geographic areas (HSAS) must obtain the Certificate of Need from the State Health Planning Department before the project is continued. In granting or denying a CON, the State Planning Authority considers existing health resources such as hospital or long-term beds per 1000 population and the utilization rates of current facilities such as CAT scanners, burn or cardiac

care units, etc. If a particular area, such as a rural community, does not have adequate health services, a Certificate of Need may be granted. If the area has too many facilities the CON may be denied.

On January 4, 1975, President Ford signed into law the National Health Planning and Resources Development Act of 1974. The Act is an attempt to establish a rational and workable mechanism for the development of new health services. On the national level P.L. 93-641 sets out specific National Health Priorities and establishes a 15-member National Council on Health Planning and Development to advise the Secretary of Health, Education, and Welfare on the implementation of the law and programs to achieve its goal. At the state level, the Act requires the designation of a single State Health Planning and Development Agency which is advised by a Statewide Health Coordinating Council. At the local level, the Act provides for the division of the country into approximately 200 Health Service Areas (six in North Carolina) the characteristics of which make them natural areas for health planning and resources development. Once designated, each

of these areas was to establish an area-wide Health Systems (HSA). The six HSAs, the SHCC, and the SHPDA are currently operational in North Carolina.

All Federal funding under this Act, as well as the continuation under other Federal health planning authorities, is contingent upon an HSA playing a role in its state's Certificate of Need program. Implicit in this funding arrangement is the requirement that a state must adopt and enforce a CON program meeting the Federal requirements. Federal funding of the state level agency and council is also tied to this condition.

The State of North Carolina contested P.L. 93-641 in the U.S. District Court, arguing that the Federal law was coercive in attaching the CON requirement to receipt of Federal funds, and that the Act threatened "the integrity of a recognized state government" (State of North Carolina vs. Califano, 1977). The U.S. District Court ruled against the State, and an appeal was made to the U.S. Supreme Court. The U.S. Supreme Court refused to hear the appeal. This places North Carolina in the position

of meeting the Congressional mandate requiring the State to

pass a Certificate of Need statute. Beyond the Congressional

mandate for Certificate of Need as a requirement for receipt

of Federal funds, cost containment is the reason for passing

such a bill in North Carolina. Passage of a Certificate of

Need law in North Carolina was endorsed by a number of groups

testifying before the Commission, including the North Carolina

Hospital Association and Blue Cross/Blue Shield of North Carolina.

Hospital and Nursing Home Rate Regulation Commissions currently operate in several states much in the fashion of a utility commission. Typically, a commission reviews the hospital and nursing home budgets and proposed charges for the fiscal year and decides how much of an increase will be approved. The hospital must then operate within that budget. For example, a Connecticut hospital requested a budget increase of 16.9 percent which their rate commission reduced to 10.6 percent. The Legislative Commission on Medical Cost Containment now has a special subcommittee reviewing rate legislation for possible introduction in the 1979 legislative session.

Administration's proposal and similar proposals from Congress to put a ceiling on hospital revenues. The ceiling itself is determined by a complex formula which is tied to the inflation rate of other consumer goods and services. The ceiling for 1979 would allow a 9 percent increase in revenues. Without the ceiling the revenue increase will probably reach 15 percent.

There are several hospital cost containment programs now before the Congress but it is unclear that any will pass before adjournment in the fall.

THE THIRD ALTERNATIVE-- COMBINING PRIVATE MARKET SOLUTIONS AND PUBLIC REGULATION

There is nothing which says that private market and public regulatory solutions must be used separately. Rather, because of the severity of the inflation of medical care costs, a judicious combination of the alternatives may be the most sound strategy. There isn't a single simple solution to this complex problem. For example, many of the private market solutions take time to implement. In the meantime, some public regulation

could serve to hold down costs with the idea that once competitive forces were reestablished in the health care industry, regulation could cease. In its recommendations to the General Assembly the Commission has opted for this approach.

RECOMMENDATIONS

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RECOMMENDATIONS

Repeal the present provision in G.S. 108-60 that prevents the State from contracting for Medicaid claims processing beyond December 31, 1979.

Present State law (Chapter 537 of the 1977 Session Laws) prevents contracting for Medicaid claims processing beyond December 1, 1979. In their report, Medicaid Program Administration in North Carolina, Peat, Marwick, and Mitchell stated that some of the instability in the Medicaid program occurred because of turnover in claims processors. To reduce this turnover, Peat, Marwick and Mitchell recommended that the State enter into a multi-year contract for claims processing, beginning The Commission concurs in this recommendation July 1, 1979. and recommends that the provision in Appendix B become a part of the 1978 Appropriations Act. Unless this provision is passed by the 1978 legislative session the State will find it impossible to develop a "request for proposals" that would lead to a multiyear contract.

Remove Rule-making Authority for Medicaid from the Social Services Commission

Authority over the Medicaid program has traditionally been divided between several sections within the Division of Social Services of the Department of Human Resources. Commission believes that this fragmentation of management responsibility has helped to create many of the problems that have occurred in the program over the past several years. Especially it has led to problems in budget forecasting, administration of the claims processing contracts, and eligibility determination. The Commission concurs in the recommendation of Peat, Marwick, and Mitchell that legislative and gubernatorial accountability will be strengthened by creating a separate division within the Department of Human Resources responsible solely for this program. In recent weeks the Secretary has taken steps to implement this recommendation. But, even with the new division, the final rule-making authority over much of the Medicaid program will still lie with the Social Services Commission. This potentially continues the fragmentation of authority that has plagued the program in the past. Under the statutory revision contained in Appendix C, authority over rules and regulations in the Medicaid program would be vested with the Secretary of Human Resources. Final approval of changes relating to services, rates of payment, and claims processing contracts still are vested in the Governor and the Advisory Budget Commission. The Commission recommends that this become a part of the 1978 Appropriations Act.

Development of a Comprehensive Long Term Care Plan for North Carolina

In the text of this report the Commission has documented the fragmentation of programs in the area of long term care. At the same time we have found overutilization of high cost institutional services. We have also shown that because of the changing age distribution in our State's population and the enormous cost of such care that the problem will simply not go away. Therefore we recommend that the Governor and the General Assembly initiate the development of a comprehensive plan for long term care in North Carolina. While realizing that such a plan cannot be developed overnight it is the first step toward expanding the

services available to our senior citizens and reducing costly overutilization of nursing homes that now occurs.

Require that Home Health Services be Available in All Counties in North Carolina

In the course of its hearings, the Commission was told by a number of individuals that home health care offered an effective alternative to placement in nursing homes. At the present time 90 counties in North Carolina have home health agencies. The 10 counties that do not are Rowan, Union, Anson, Bladen, Stokes, Jones, Pamlico, Hyde, Davidson, and Robeson. Stokes expects to start an agency in April 1978, and Anson is a possibility for 1978. Startup costs are available from the Department of Human Resources for home health agencies. The Department has stated that it has sufficient funds in FY 1978-79 to fund the startup costs in these 10 counties, with additional funds required in the next biennium.

The bill in Appendix D was prepared for the Legislative Research Commission on Aging for introduction in the 1978 legislative session. This Commission endorses that bill and

urges its passage during the May session.

Change the current State-County Matching Formula for Skilled

Nursing Care, Intermediate Care, and Rest Homes to Eliminate

the Present Financial Incentive to Place Medicaid Patients in
the High Levels of Care.

The present matching formulas used to determine the county share of nursing home cost in the Medicaid program, when compared with the cost to the county of a rest home placement, provides a financial incentive for placement in the higher levels of care. The Commission believes that such a change will stimulate the growth of additional rest home beds. The Commission recommends that the matching formulas be revised in the 1978 Appropriations Act to reflect the following:

	Federal	<u>State</u>	County
Skilled Nursing Facilities		65%	35%
Intermediate Care Facilities		65%	35%
Rest Homes		70%	30%

Finally, the Commission recommends that the Depart. of Human Resources

its findings to the Governor and future sessions of the General Assembly. The statutory language necessary to implement this recommendation is contained in Appendix E.

Passage of a Certificate of Need Act in 1978.

The text of this report speaks to why this Commission believes a Certificate of Need law is necessary in North Carolina. This Commission recommends immediate passage of the bill contained in Appendix F of this report with an effective date of January 1, 1979. Postponment of the effective date for over six months allows the Department of Human Resources sufficient time to develop rules and regulations that comply with State and Federal law on this subject.

That the Department of Human Resources Request a Waiver from the Department of Health Education and Welfare to Implement a "Swing-bed experiment" in the Medicaid Program.

Current Federal Medicare and Medicaid rules do not allow the State to reimburse a hospital or a nursing home for a lower level of care unless the patient is physically moved into a part

of that facility designated to provide for those services. For example, if a hospital has a Medicaid patient ready to move from inpatient status to a skilled nursing facility but no skilled bed is available, the hospital cannot be paid for providing skilled care unless it has a unit designated to provide that care. A skilled nursing facility with a patient ready for intermediate level care cannot provide such care unless it has beds distinctly designated for such use. If no beds are available the patient must be moved to another home. The Commission believes that both the State and Federal Government would benefit from a carefully monitored experiment that paid providers by the level of care necessary for the patient, rather than the present more restrictive policy of moving the patient to a separate unit.

That the 1978 Legislative Session Provide Funds in the Amount of \$15,000 for FY 1978-79 to continue the activities of the Legislative Commission on Medical Cost Containment.

Chapter 968 of the 1977 Session Laws requires that this Commission make an interim report to the 1978 legislative session,

with final report in April 1979. Since a number of matters still remain before the Commission, a full meeting schedule will be necessary for the next six months. The funds requested are in the same amounts appropriated for FY 1977-78.

Provide for the Licensing of Free-standing Ambulatory Surgical Facilities in North Carolina

The surgical procedures provided in these free-standing outpatient centers and medical and dental services obtainable at these clinics are often far less expensive to the patient.

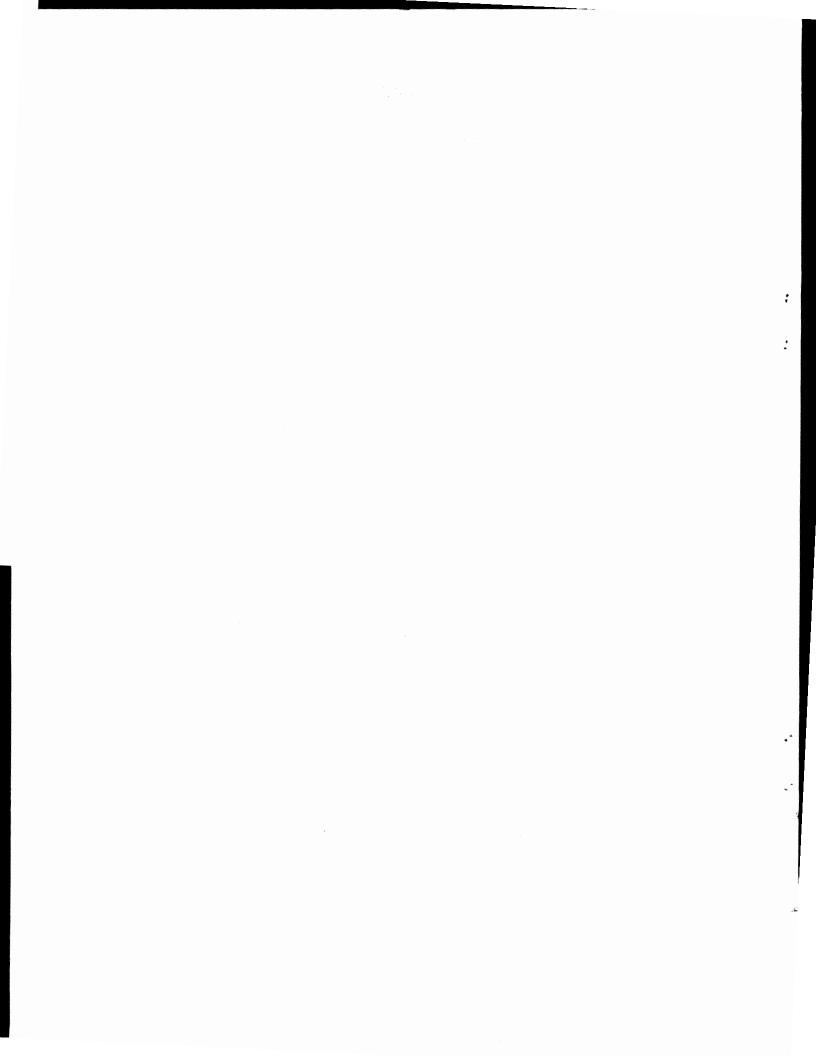
Since the State does not at this time have licensing procedures established for these types of facilities, the patient is often denied insurance coverage for this lower cost care. The result is that the patient is forced to seek out unneeded and more expensive hospital care.

We recommend that the State set up licensing procedures for free-standing ambulatory surgical centers to the end that they may qualify for full insurance benefits. A bill implementing this recommendation is contained in Appendix H.

That the 1978 Legislative Session Provide Funds to Establish the Commission on Prepaid Health Plans

The Commission found that many of the market forces which serve to enhance competition and keep prices down are absent from the traditional health care system. Testimony by several witnesses, however, suggested that these market forces are present in the Prepaid Group Practice System (see earlier discussion). Because the PPGP is not currently available to most North Carolinians and because of the PPGP's potential to contain health care costs, the Commission recommends that a joint Legislative and Gubernatorial Commission on Prepaid Health Plans be established to study this alternative on a Statewide basis. The bill establishing this Commission appears in Appendix I.

Since the PPGP is a private market solution, this recommendation is of particular importance since it emphasizes the Commission's commitment to the judicious combination of public regulatory and private approaches to cost containment.



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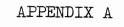
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APPENDIX A

Persons Appearing Before the Legislative Commission on Medical Cost Containment

10/25/77

- Mr. Bob Ward Director, Division of Social Services, Department of Human Resources.
- Mr. Jim Gibson Medical Services, Department of Human Resources
- Mr. Emmett Sellers Division of Social Services, Department of Human Resources
- Ms. Charlotte Mitchell Division of Social Services, Department of Human Resources
- Mr. David Mazo Division of Social Services, Department of Human Resources

10/26/77

- Mr. Todd Carlson Electronic Data Systems-Federal (EDS-F)
- Mr. Doug Griffiths- EDS-F
- Ms. Norma Martin EDS-F
- Mr. Hank Betts EDS-F Mr. Bill Cozens The Computer Company (TCC)
- Mr. Bert Parish TCC
- Mr. Shelton Brown- TCC
- Mr. Benny Rideout Division of Social Services, Department of Human Resources
- Dr. Frank Sohmer President and Medical Directr, N.C. Medical Peer Review Foundation

11/3/77

- Mr. Marion Foster President, N.C. Hospital Association
- Mr. Jack Richardson Director, Pitt Memorial Hospital, Greenville, N. C.
- Mr. Tom Surratt President, Carteret County General Hospital, Morehead City, N.C.
- Mr. Harold Coe President, Forsyth County Hospital Authority, Winston-Salem, N.C.
- Mr. Joseph James Administrator, Wayne County Memorial Hospital, Goldsboro, N.C.
- Mr. Richard Peck Administrative Director, Duke Medical Center, Durham, N.C.
- Mr. John Marston Vice-President, N.C. Hospital Association

11/4/77

- Mr. Paul Karsaras Past President, N.C. Health Care Facilities Association
- Mr. J.R. Garrett President, N.C. Health Care Facilities Associa-
- Mr. Craig Souza Director, N.C. Health Care Facilities Association

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- Mr. A.S. Pierce President, N.C. Association of Long Term Care Facilities
- Mr. W.J. Smith Executive Director, N.C. Pharmaceutical Association

11/4/77

Dr. E. Harvey Estes, Jr. - President, N.C. Medical Society Dr. Frank Sohmer, Jr. - President and Medical Director, N.C.

Medical Peer Review Foundation

- Dr. Robert H. Shackelford Mount Olive, N.C.
- Dr. Archie Johnson President, N.C. Pediatric Society Dr. Robert B. Litton - President, N.C. Dental Society
- Dr. Marvin Block N.C. Dental Society Dr. Chuck Malone - N.C. Dental Society
- Dr. Mitchell Wallace N.C. Dental Society
- Dr. D.F. Hoard N.C. Dental Society

Dr. R.B. Barden - N.C. Dental Society

- Ms. Joyce Rogers Executive Director, N.C. Dental Society
- Mr. Roy Horwick Assistant Executive Director, N.C. Dental Society
- Dr. Willie Wilkins President, Old North State Dental Society

11/15/77

- Ms. Lark Hayes Legal Aid Society of Mecklenburg County
- Ms. Marcia Stein Legal Aid Society of Wake County Mr. Harvey Jordan Senior Citizen from Charlotte

Ms. Lula Belle Switzer - Medicaid Recipient

- Ms. Jennie Chalk Business Manager of the Health Care Center in Raleigh
- Ms. Carol Spruill Legal Aid Society of Forsyth County
- Ms. Sudie Goldstone Executive Director of Creative Life Centers, Winston-Salem
- Ms. Carrie Graves Community Volunteer, Charlotte
- Mr. Ken Wing Professor School of Public Health and U.N.C. Law School

11/16/77

- Mr. Bob Crane Staff member to the U.S. House of Representatives Subcommittee on Health and the Environment
- Dr. William B. Munier Director, Office of Quality Standards, Office of the Assistant Secretary for Health, U.S. Department of H.E.W.
- Dr. Ronald M. Klar Director, Division of Health, Financing, Office of the Assistant Secretary for Health, U.S. Department of H.E.W.
- Mr. George J. Williams Regional Program Consultant, Health Planning and Facilities Branch, Region IV, H.E.W., Atlanta, Georgia

- Ms. Virginia M. Smyth Regional Administrator, Health Care Financing Administration, Region IV, H.E.W., Atlanta, Georgia
- Mr. Ed Davis Regional Medicaid Director, Region IV, H.E.W., Atlanta, Georgia
- Mr. Bernard Dvoskin Director, Division of Financing and Health Economics, Region IV, H.E.W., Atlanta, Georgia

12/6/77

- Mr. Jim Johnson Fiscal Research Division, Legislative Services Commission
- Mr. Larry Burwell Director of the State Health Planning and Development Agency
- Dr. Walter McClure Senior Policy Analyst and Director of the Health Policy and Planning Group of InterStudy, Minneapolis, Minnesota

12/7/77

- Mr. Tom Rose President, N.C. Blue Cross/Blue Shield Mr. Eugene M. Heimburg Vice President, Group Insurance of Prudential Insurance Company of America
- Mr. James Long Director, Claims for Prudential's Governmental Health Programs
- Mr. Amos Lashley Director, Prudential's N.C. Medicare Claims Processing
- Mr. George Hider Vice President, Pilot Life Insurance Company

2/8/78

Dr. Charles Watts - Lincoln Community Health Center, Durham, N.C. Representative A.J. Howard Clement, III - Durham, N.C.

APPENDIX B

PROPOSED LANGUAGE FOR THE APPROPRIATIONS BILL

----MEDICAID CLAIMS PROCESSING

Section . Section 4 of Chapter 123 of the 1975
Session Laws as amended by Section 1 of Chapter 537 of the 1977
Session Laws is further amended to read as follows:

"This act is effective upon ratification."

APPENDIX C

MEDICAID RULES AND REGULATIONS - POWERS OF THE DEPARTMENT OF HUMAN RESOURCES

Section 1. G. S. 108-7, as the same appears in

Part I of Volume 3A of the General Statutes, is hereby amended
by adding the following sentence at the end thereof:

"Provided, however, county policies for the program of medical assistance shall be established in conformity with the rules and regulations of the Department of Human Resources."

Sec. 2. G. S. 108-15(5), as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by adding after the word "Assembly" on line 1 thereof a comma and the words "the Department of Human Resources".

Sec. 3. G. S. 108-19(3), as the same appears in

Part I of Volume 3A of the General Statutes, is hereby amended

by deleting the period at the end thereof and substituting

therefor the following: "under pertinent rules and regulations.".

Sec. 4. G. S. 108-23, as the same appears in Part

I of Volume 3A of the General Statutes, is hereby amended

by designating the current section as subsection (a), by deleting
subdivision (4), by renumbering the remaining subdivisions
accordingly, and by adding the following subsection at the end
thereof:

"(b) The program of medical assistance is hereby established and shall be administered by the county departments of social services under rules and regulations adopted by the Department of Human Resources."

Sec. 5. G. S. 108-24(4), as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the words "Social Services Commission" and substituting therefor the words "Department of Human Resources".

Sec. 6. G. S. 108-27(a) and (b), as the same appear in Part I of Volume 3A of the General Statutes, are hereby amended by deleting the periods at the end thereof as well as the words "of the Social Services Commission", inserting between the words "the" and "rules" on line 6 of subsection (a) and line 5 of subsection (b) the word "pertinent", and by adding periods immediately following the word "regulations" at the end of each subsection.

Sec. 7. G. S. 108-42(c) and (d), as the same appear in Part I of Volume 3A of the General Statutes, are hereby amended by inserting after the words "Social Services Commission" the words "or the Department of Human Resources in the case of medical assistance".

Sec. 8. G. S. 108-43, as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the period at the end of the first sentence thereof and substituting therefor the following: "or the Department of Human Resources in the case of medical assistance.".

Part I of Volume 3A of the General Statutes, is hereby amended by deleting the comma after the word "Commission" on line 6 thereof and substituting the following: "or the Department of Human Resources,".

Sec. 10. G. S. 108-44(b), as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the words "of the Social Services Commission" and

inserting between the words "the" and "rules" on line 2 mereof the word "pertinent".

Sec. 11. G. S. 108-44(d), as the same appears in

Part I of Volume 3A of the General Statutes, is hereby amended

by deleting the period at the end of the first sentence thereof

and substituting therefor the following: "or the Department

of Human Resources.".

Sec. 12. G. S. 108-44(e), as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the period at the end of the third sentence thereof and substituting therefor the following: "or the Department of Human Resources.".

Sec. 13. G. S. 108-44(f), as the same appears in

Part I of Volume 3A of the General Statutes, is hereby amended

by inserting between the words "Commission" and "and" on

line 9 thereof a comma followed by the words "the Department of

Human Resources".

Sec. 14. G. S. 108-45(a), as the same appears in

Part I of Volume 3A of the General Statutes, is hereby amended

by deleting the period at the end thereof and substituting

therefor the following: "or the Department of Human Resources.".

Sec. 15. G. S. 108-50, as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the comma after the word "Commission" on line 9 thereof and substituting therefor the following: ""or the Department of Human Resources,".

Part I of Volume 3A of the General Statutes, is hereby amended by deleting "Director of the Division of Social Services, as agent for the Department of Human Resources," on lines 9 and 10 thereof and "Director of the Division of Social Services"

on lines 15, 26, 32, and 33 thereof and substituting therefor in each instance the words "Department of Human Resources".

G. S. 108-54 is hereby further amended by deleting the word "he" on line 27 thereof and substituting therefor the word "it".

Sec. 17. G. S. 108-54.1(b), as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting "Director of the Division of Social Services, as agent for the Department of Human Resources," and substituting therefor the words "Department of Human Resources".

Sec. 18. G. S. 108-56(a), as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the comma after the word "Commission" on line 4 thereof and substituting therefor the following: "or the Department of Human Resources,".

Sec. 19. G. S. 108-59, as the same appears in Part

, I of Volume 3A of the General Statutes, is hereby amended by
deleting the words "Social Services Commission" on lines 2 and
3 thereof and substituting therefor the words "Department of
Human Resources".

Sec. 20. G. S. 108-60, as the same appears in Part I of Volume 3A of the General Statutes, is hereby amended by deleting the words "Social Services Commission" on lines 2, 10, 11, and 13 thereof and substituting therefor in each instance the words "Department of Human Resources".

Sec. 21. G. S. 143B-153, as the same appears in Volume 3C of the General Statutes, is hereby amended by adding the following sentence at the end of the first paragraph:

"Provided, however, the Department of Human Resources shall have the power and duty to adopt rules and regulations to be followed in the conduct of the State's medical assistance program."

Sec. 22. G. S. 143B-153(2)a., as the same appears in Volume 3C of the General Statutes, is hereby amended by deleting the semicolon at the end thereof and substituting therefor the following: "with the exception of the program of medical assistance established by G. S. 108-23(b);"

Sec. 23. All standards, rules, regulations, determinations, and decisions relating to medical assistance and the medical assistance program heretofore adopted by the Social Services Commission and its predecessors shall remain in full force and effect unless and until repealed or superseded by action of the Department of Human Resources.

Sec. 24. This act shall become effective upon ratification.

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APPENDIX D

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in another county."

GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977



HOUSE BILL |546*

	Short Title: Home Health. (Public)
Sponso	Representatives Messer, Clarke, Economos, Pickler;
	Adams, Beard, Chase, Clement, Cook, Creech, Enloe, Foster,*
	Referred to: Aging.
	June , 978
1	A BILL TO BE ENTITLED
2	AN ACT TO REQUIRE HOME HEALTH SERVICES IN EVERY COUNTY, SO AS TO
3	IMPLEMENT THE RECOMMENDATIONS OF THE LEGISLATIVE RESEARCH
4	COMMISSION'S COMMITTEE ON AGING.
5	The General Assembly of North Carolina enacts:
6	Section General Statutes Chapter 30 is amended by
7	adding a new section to read as follows:
8	"§ 30- 70.2. Home health services to be provided in all
9	counties (a) Every county shall provide home health services
10	as defined in G.S. 30- 70. (a).
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12	(b) For the purpose of this section, home health services
13	shall be as defined in G.S. 30- 70. (a), except that such
	services may be provided by any organization listed in subsection
14	(c) of this section.
15	(c) Home health services may be provided by a county health
16	department, by a district health department, by a home health
17	agency licensed under G.S. 30- 70. , or by a public agency. The
18	county may provide home health services by contract with another

department, or with a home health agency or public agency

Sec. 2. This act shall become effective July 1, 1979. *Additional Sponsors: Gamble, Gregory, Hunter, Hurst, Lutz, Nesbitt, Parnell, Ray, Tally, Henry Tyson, Webb, Wiseman, and B. P. Woodard. . 7

APPENDIX E

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PROPOSED LANGUAGE FOR THE APPROPRIATIONS BILL

Sec. 23. - 1978 APPROPRIATIONS BILL DRAFT P. 36 - Replaces the language beginning on line 19.

The State shall pay eighty-five percent (85%) and the counties shall pay fifteen percent (15%) of the non-federal costs of all applicable services listed in this section, except as otherwise provided below. The same 85% State and 15% county participation shall be used for any prepaid premium in Medicaid services and related administrative costs are paid for by a health-insuring contractor.

The State shall pay sixty-five percent (65%) and the counties shall pay thirty-five percent(35%) of the non-federal costs of those Skilled Nursing Facilities and Intermediate Care Facilities services which are not owned by the State.

The 85% State and 15% county participation shall remain in effect for all Intermediate Care Facilities for the Mentally Retarded.

Sec. 23.05. The State shall pay seventy percent (70%) and the counties shall pay thirty percent (30%) of the cost of Home for the Aged, and Family Care Homes Services.

----REPORT ON STATE/COUNTY PARTICIPATION RATE CHANGES

Sec. 23.06. The Department shall submit a preliminary report to the 1979 Session of the General Assembly and a full report to the 1980 and 1981 Sessions of the General

Assembly evaluating the effect of the change in participation rate between the State and the Counties in the provision of Skilled Nursing Services, Intermediate Care Services, Home for the Aged, and Family Care Home Services. This report shall detail changes in the utilization of the various facilities and cost savings, if any, to the State as a result of this change in participation rates.

APPENDIX F

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GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977



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HOUSE BILL |650*

-	Short Title: Certificate of Need. (Public)
Sponso	Representatives Kaplan; and Clement.
	Referred to: Appropriations.
	June 8, 1978
1	A BILL TO BE ENTITLED
2	AN ACT TO PROVIDE A CERTIFICATE OF NEED LAW, SO AS TO IMPLEMENT
3	THE RECOMMENDATIONS OF THE LEGISLATIVE COMMISSION ON MEDICAL
4	COST CONTAINMENT.
5	The General Assembly of North Carolina enacts:
6	Section . This act may be cited as the North Carolina
7	Health Planning and Resource Development Act of 1978.
8	Sec. 2. Chapter 131 of the General Statutes is amended
9	by adding a new Article 18 to read:
10	"ARTICLE 8.
11	"Certificate of Need Law.
12	"§ 3 - 70. Findings of factThe General Assembly of North
13	Carclina makes the following findings:
14	(i) That, because of the manner in which health care is
15	financed, the forces of free market competition are largely
16	absent and that government regulation is therefore necessary to
17	control the cost, utilization, and distribution of health
18	services.
19	(2) That the continuously increasing cost of health care

services threatens the health and welfare of the citizens of this

- State in that citizens need assurance of economical, and readily available health care.
 - (3) That the current system of planning for health care facilities and equipment has led to the proliferation of new inpatient acute care facilities and medical equipment beyond the need of many localities in this State and an inadequate supply of health personnel and of recourses for long term, intermediate, and ambulatory care in many localities.
 - (4) That this trend of proliferation of unnecessary health care facilities and equipment results in costly duplication and underuse of facilities, with the availability of excess capacity leading to unnecessary use of expensive resources and overutilization of acute care hospital services by physicians.
 - (5) That a certificate of need law is required by P.L. 93-64; as a condition for receipt of federal funds. If these funds were withdrawn the State of North Carolina would lose in excess of fifty-five million dollars (\$55,000,000).
 - (6) That excess capacity of health facilities places an enormous economic burden on the public who pay for the construction and operation of these facilities as patients, health insurance subscribers, health plan contributors, and taxpayers.
 - (7) That the general welfare and protection of lives, health, and property of the people of this State require that new institutional health services to be offered within this State be subject to review and evaluation as to type, level, quality of care, feasibility, and other criteria as determined by provisions

- of this Article or by the North Carolina Department of Human
- 2 Resources pursuant to provisions of this Article prior to such
- 3 services being offered or developed in order that only
- 4 appropriate and needed institutional health services are made
- 5 available in the area to be served.
- 6 "9 |3|-|7|. <u>Definitions</u>. -- As used in this Article, unless the
- 7 context clearly requires otherwise, the following terms have the
- 8 meanings specified:
- 9 (I) 'Ambulatory surgical facility' means a public or private
- 10 facility, not a part of a hospital, which provides surgical
- 11 treatment to patients not requiring hospitalization. Such term
- does not include the offices of private physicians or dentists,
- 13 whether for individual or group practice.
- 14 (2) 'Bed capacity' means space used exclusively for inpatient
- 15 care, including space designed or remodeled for inpatient beds
- 16 even though temporarily not used for such purposes. The number
- of beds to be counted in any patient room shall be the maximum
- 18 number for which adequate square footage is provided as
- 19 established by regulations of the department except that single
- 20 beds in single rooms are counted even if the room contains
- 21 inadequate square footage.
- 22 (3) 'Certificate of need' means a written order of the
- 23 department setting forth the affirmative finding that a proposed
- project sufficiently satisfies the plans, standards, and criteria
- $_{25}$ $\,$ prescribed for such projects by this Article and by rules and
- regulations of the department as provided in G.S. [3]-[76(a)] and
- 27 affords the person so designated as the legal proponent of the

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- proposed project the opportunity to proceed with the development 1 of such project.
- 'Certified cost estimate' means an estimate of the total (4) 3 cost of a project certified by the proponent of the project Ъ within 60 days prior to or subsequent to the date of submission 5 of the proposed new institutional health service to the 6
 - a. plans and specifications,

department and which is based on:

- estimates of the cost of equipment certified by the manufacturer or vendor, and
- of management and estimates of the cost C. administration of the project.
- 'Change of ownership' means the transfer by purchase, (5) lease or comparable arrangements of the controlling interest of a asset or capital stock, or voting rights of a corporation, from one person to another. Such transfer is deemed to occur when fifty percent (50%) or more of an existing capital asset or capital stock or voting rights of a corporation is purchased, leased or acquired by comparable arrangement by one person from another person.
- 'Commencement of construction' means that all of the following have been completed with respect to a project:
 - a written contract executed between the applicant and a licensed contractor to construct and complete the project within a designated time schedule in accordance with final architectural plans:
 - b. required initial permits and approvals for

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- commencing work on the project have been issued by responsible governmental agencies; and
 - c. actual construction work on the project has started and a progress payment has been made by the applicant to the licensed contractor under terms of the construction contract.
 - (7) 'Department' means the North Carolina Department of Human Resources.
 - (8) 'To develop' when used in connection with health services, means to undertake those activities which will result in the offering of institutional health service not provided in the previous |2-month reporting period or the incurring of a financial obligation in relation to the offering of such a service.
 - (9) 'Final decision' means an approval, a denial, an approval with conditions, or a deferral.
 - hospitals; tuberculosis hospitals; skilled nursing facilities; kidney disease treatment centers, including free-standing hemodialysis units; intermediate care facilities; ambulatory surgical facilities; health maintenance organizations; home health agencies; and diagnostic or therapeutic equipment with a value in excess of one hundred thousand dollars (\$100,000) purchased or leased by a 'person', as defined in this section. 'Health care facility' does not include a facility operated solely as part of the private medical practice of (i) an independent practitioner, (ii) a partnership, or (iii) a

- professional medical corporation, except with respect to acquisitions of diagnostic or therapeutic equipment with a value in excess of one hundred thousand dollars (\$100,000) if with respect to such acquisition either:
 - a. the notice required by G.S. |3|-|73(e) is not filed in accordance with that paragraph with respect to such acquisition, or
 - b. the department finds, within 30 days after the date it receives a notice in accordance with G.S. [3][73(e)] with respect to such acquisition, that the equipment will be used to provide services for inpatients or outpatients of a hospital.
 - (||) 'Health Maintenance Organization (HMO)' means a public or private organization, which:
 - a. provides or otherwise makes available to enrolled participants health care services, including at least the following basic health care services: usual physician services, hospitalization, laboratory, X-ray, emergency and preventive services, and out-of-area coverage;
 - b. is compensated, except for copayments, for the provision of the basic health care services listed in subdivision a. of this section to enrolled participants on a predetermined periodic rate basis; and
 - c. provides physicians' services primarily (i) directly through physicians who are either employees or

- partners of such organization, or (ii) through
 arrangements with individual physicians or one or
 more groups of physicians organized on a group
 practice or individual practice basis.
- 9 (12) !Health systems agency means an agency, as defined by
 9 P.L. 93-64, as amended, and rules and regulations implementing
 that act.
- 8 (13) 'Home health agencies' means a private organization or 9 public agency, whether owned or operated by one or more persons 10 or legal entities, which furnishes or offers to furnish home 11 health services.
- 12 'Home health services' means items and services furnished to an
 13 individual by a home health agency, or by others under
 14 arrangements with such others made by the agency, on a visiting
 15 basis, and except for subdivision e. of this subsection, in a
 16 place of temporary or permanent residence used as the
 17 individual's home as follows:
 - a. part-time or intermittent nursing care provided by or under the supervision of a registered nurse;
 - b. physical, occupational or speech therapy;
 - c. medical social services, home health aid services, and other therapeutic services;
 - d. medical supplies, other than drugs and biologicals, and the use of medical appliances;
 - e. any of the foregoing items and services which are provided on an outpatient basis under arrangements made by the home health agency at a hospital or

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nursing home facility or rehabilitation center and the furnishing of which involves the use of equipment of such a nature that the items and services cannot readily be made available to the individual in his home, or which are furnished at such facility while he is there to receive any such item or service, but not including transportation of the individual in connection with any such item or service.

- (14) 'Hospital' means a public or private institution which is primarily engaged in providing to inpatients, by or under supervision of physicians, diagnostic services and therapeutic services for medical diagnosis, treatment, and care of injured, disabled, or sick persons, or rehabilitation services for the rehabilitation of injured, disabled, or sick persons. Such term does not include psychiatric hospitals, as defined in subdivision (22) of this section, or tuberculosis hospitals, as defined in subdivision (27) of this section.
- (15) 'To incur a financial obligation in relation to the offering of a new institutional health service' means that in establishing a new institutional health service a person must fulfill the following performance requirements relative to but not limited to the following types of projects:
 - a. new construction or renovation project:
 - 1. has acquired title or long-term lease to the appropriate site; and
 - 2. has entered into an enforceable construction

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GENERA	AL ASSEMBLY OF NORTH CAROLINA SESSION 197
1	contract specifying price and date for
2	commencement of construction within 20 days
3	from the date the contract is entered into;
4	and
5	3. has filed with the appropriate State agency and
6	received approval on the complete set of
7	schematic drawings for the project; and
8	4. has obtained a financial commitment, including
9	an enforceable offer and acceptance from a
10	financial institution to provide adequate
11	capital financing for the project.
12	b. acquisition of equipment: the equipment must either
13	be purchased, the lease agreement must be entered
14	into by the proponent, or if acquired by a
15	comparable arrangement the proponent must have
16	possession of the equipment;
17	c. change of ownership by lease or purchase or
18	comparable arrangement:
19	the lease must be entered into; or
20	2. the title to the property or stock must be in
21	the possession of the proponent.
22	(16) 'Intermediate care facility' means a public or private
23 i 1	nstitution which provides, on a regular basis, health-related
24 c	are and services to individuals who do not require the degree of
25 c	are and treatment which a hospital or skilled nursing facility

is designed to provide, but who because of their mental or

physical condition require health-related care and services above

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the level of room and board.

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- (17) 'New institutional health services' means:
 - a. the construction, development, or other establishment of a new health care facility;
 - any expenditure by or on behalf of a health care b. facility in excess of one hundred thousand dollars (\$100,000) which, under generally accepted accounting principles consistently applied, is a capital expenditure; except that this Article shall expenditures solely for the not apply to termination or reduction of beds or of a health service, but shall apply to expenditures for site acquisitions and acquisition of existing health care facilities. Where a person makes acquisition by or on behalf of a health care facility under lease or comparable arrangement, or through donation, which would have required review if the acquisition had been by purchase, such acquisition shall be deemed a capital expenditure subject to review. The value of the transaction shall be deemed to be the fair market value of the asset and not necessarily the actual dollar amount transaction. Donations shall include of the bequests. λ change in a proposed capital expenditure project which in itself meets the criteria set forth herein shall be considered a capital expenditure, as well as a change in

- ownership of in excess of fifty percent (50%) of an existing health care facility or the acquisition of in excess of fifty percent (50%) of the assets or capital stock of a health care facility.
 - c. a change in bed capacity of a health care facility which increases the total number of beds, or which distributes beds among various categories, or relocates such beds from one physical facility or site to another. Such bed capacity change is subject to review regardless of whether a capital expenditure is made;
 - d. health services, including home health services, which are offered in or through a health care facility and which were not offered on a regular basis in or through such health care facility within the |2-month period prior to the time such services would be offered;
 - e. a formal internal commitment of funds by a facility for a project undertaken by the facility as its own contractor:
 - f. any expenditure by or on behalf of a health care facility in excess of one hundred thousand dollars (\$[00,000) made in preparation for the offering or development of a new institutional health service and any arrangement or commitment made for financing the offering or development of a new institutional health service;

- g. any conversion or upgrading of a facility such that
 it is converted from a type of facility not covered
 by this Article to any of the types of health care
 facilities which are covered by this Article as
 defined in this section;
 - h. a project which substantially expands a service currently offered or which provides a service not offered in the previous |2-month reporting period by the facility, including a change in type of license of five or more beds. Such substantial change of service is subject to review regardless of whether a capital expenditure is made;
 - i. the purchase or lease by a person or health care facility of diagnostic or therapeutic equipment, regardless of location, with a value in excess of one hundred thousand dollars (\$100,000), except it shall not include purchase or lease of such equipment with a value in excess of one hundred thousand dollars (\$100,000) for use in a facility operated solely as part of the private medical practice of (i) an independent practitioner, (ii) a partnership, or (iii) a professional medical corporation unless either,
 - 1. the notice required by G.S. |3|-|73 (e) is not filed in accordance with that subsection, or
 - 2. the department finds, within 30 days after it receives a notice under G.S. |3|-|73(e), that

2 for inpatients or outpatients of a hospital; 3 for purposes of this subdivision, the acquisition of one or more 4 items of functionally related diagnostic or therapeutic equipment 5 shall be considered as one project. Purchase or lease shall 6 include purchases, contracts, encumbrances of funds, arrangements, conditional sales or a comparable arrangement that 7 8 purports to be a transfer of ownership in whole or in part. Diagnostic or therapeutic equipment shall include units of 9 equipment and all accessories functionally related and used 10 the diagnosis and treatment of patients, excluding mechanical and 11 electrical equipment related to basic operation and maintenance 12 of the facility. Functionally related means that pieces of 13 equipment are interdependent to the extent that one piece of 14

the equipment will be used to provide services

(18) 'North Carolina State Health Coordinating Council' means the council as defined by P.L. 93-641, as amended, and rules and regulations implementing that act.

equipment is unable to function in the absence of or without the

functioning piece, or that one piece of equipment performs the

same function as another piece, or that pieces of equipment are

normally used together in the provision of a single health care

- (19) 'To offer', when used in connection with health services, means that the health care facility or health maintenance organization holds itself out as capable of providing, or as having the means for the provision of, specified health services.
 - (20) 'Person' means an individual, a trust or estate, a

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facility service.

- 1 partnership, a corporation, including associations, joint stock
- 2 companies, and insurance companies; the State, or a political
- 3 subdivision or agency or instrumentality of the State.
- 'Project' or 'capital expenditure project' means a (21)4 proposal to undertake a capital expenditure that results in the 5 offering of a new institutional health service as defined by this 6 act. A project, or capital expenditure project, or proposed 7 project may refer to the project from its earliest planning 8 stages up through the point at which the specified 9 institutional health service may be offered. In the case of 10 facility construction, the point at which the new institutional 11 health service may be offered must take place after the facility 12

is capable of being fully licensed and operated for its intended

use, and at that time it shall be considered a health care

- 16 (22) 'Psychiatric hospital' means a public or private institution which is primarily engaged in providing to inpatients, by or under the supervision of a physician, psychiatric services for the diagnosis and treatment of mentally ill persons.
 - (23) 'Skilled nursing facility' means a public or private institution or a distinct part of an institution which is primarily engaged in providing to inpatients skilled nursing care and related services for patients who require medical or nursing care, or rehabilitation services for the rehabilitation of injured, disabled, or sick persons.
 - (24) State Medical Facilities Plan means a plan prepared by

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facility.

- the Department of Human Resources and the North Carolina State
- 2 Health Coordinating Council, as required by P.L. 93-641, as
- a mended, and rules and regulations implementing that act.
- (25) 'State Health Plan' means the plan required by P.L. 93-
- 641, as amended, and rules and regulations implementing that act.
- (26) 'State Mental Health Plan' means the plan prepared by the
- Department of Human Resources under P.L. 94-63 for the purposes
- 8 of providing an inventory of existing mental health and mental
- retardation services, and of establishing priorities for the
- development of new services to adequately meet the identified
- needs.
- (27) 'Tuberculosis hospital' means a public or private
- institution which is primarily engaged in providing to
- inpatients, by or under the supervision of a physician, medical
- services for the diagnosis and treatment of tuberculosis.
- (28) 'Undertake', with reference to a project or capital
- expenditure project, means:
- a. constructing, remodeling, installing, or proceeding
- with a project or any part of a project which
- exceeds one hundred thousand dollars (\$100,000) in
- the current fiscal year or can exceed a total of
- one hundred thousand dollars (\$100,000) in three
- consecutive fiscal years;
- b. the expenditure or commitment of funds, which
- exceeds one hundred thousand dollars (\$100,000) in
- the current fiscal year or can exceed a total of
- one hundred thousand dollars (\$100,000) in three

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1		subsequent fiscal years, for a project which shall
2	FFA:	include but not be limited to:
3		(. construction and financing of the project;
4	ina.	2. equipment orders, purchases, leases or
5	** *** *** ***************************	acquisition through other comparable
6	100 A.1	arrangements or donations;
7		 development of studies, surveys, reports,
8		working drawings, plans and specifications;
9		4. acquisitions, purchases, leases, or contracts
10		for necessary developmental services
11		respecting an existing or proposed health
12		facility;
13		5. promotion, sponsorship, solicitation or
14		representation or holding out to the public
15		for donations or a fund raising drive for a
16		specified project;
17		6. obtaining or securing bonds for a specified
18		project;
19		7. executing contracts for the project:
20		8. cost of legal fees.
21	C.	The expenditure or commitment of funds to develop
22		applications, studies, reports, schematics, long-
		range planning or preliminary plans and
23		specifications certified to cost one hundred
54		thousand dollars (\$100,000) or less shall not be
25		considered to be the undertaking of a project.
26	86 131-177	2. Department of Human Resources is designated State
, ,	# IJI ~ I / A	se vevariment ut numan nebunices is desiduated state

- 1 Health Planning and Development Agency; powers and duties .-- The
- 2 Department of Human Resources is designated as the State Health
- 3 Planning and Development Agency for the State of North Carolina,
- 14 and is empowered to fulfill responsibilities defined in P.L. 93-
- 5 641.
- The department shall exercise the following powers and duties:
- 7 (1) to establish standards and criteria or plans required to
- $_{\mbox{\it 8}}$ carry out the provisions and purposes of this Article and to
- 9 adopt rules and regulations pursuant to G.S. Chapter [50A;
- 10 (2) adopt, amend, and repeal such rules and regulations,
- consistent with the laws of this State, as may be required by the
- 12 federal government for grants-in-aid for health care facilities
- and health planning which may be made available by the federal
- government. This section shall be liberally construed in order
- that the State and its citizens may benefit from such grants-in-
- 16 aid;
- (3) define, by regulation, procedures for submission of
- periodic reports by persons or health facilities subject to
- agency review under this Article;
- (4) develop policy, criteria, and standards for health care
- facilities planning, conduct statewide inventories of and make
- determinations of need for health care facilities, and develop a
- State plan coordinated with other plans of health systems
- agencies with other pertinent plans and with the State health
- plan of the department;
 - (5) implement, by regulation, criteria for project review;
- (6) have the power to grant, deny, suspend, or revoke a

- 1 certificate of need;
- (7) solicit, accept, hold and administer on behalf of the
- 3 State any grants or bequests of money, securities or property to
- the department for use by the department or health systems
- agencies in the administration of this Article;
- 6 (8) develop procedures for appeals of decisions to approve or
- deny a certificate of need, as provided by G.S. [3]-[80;
- 8 (9) the Secretary of Human Resources shall have final
- 9 decision-making authority with regard to all functions described
- 10 in this section.
- "5 |3|-|73. Services and facilities requiring certificates of
- need.--(a) No person shall undertake new institutional health
- services or health care facilities without first having obtained
- a certificate of need as provided by this Article.
- (b) Projects subject to certificate of need review shall
- include 'new institutional health services' as defined by this
- 17 Article.
- (c) Where the estimated cost of a proposed project is
- certified by a licensed architect or engineer to be one hundred
- thousand dollars (\$100,000) or less, such expenditure shall be
- deemed not to exceed one hundred thousand dollars (\$100,000) and
- shall not require review as a capital expenditure regardless of
- the actual cost of the project, provided that the following
- conditions are met:
- (I) The estimated cost is certified to the department
- within 60 days of the date of submission of the
- project upon which the obligation for such

- expenditure is incurred. Such certified cost
 estimates shall be available for inspection at the
 facility and sent to the department upon its
 request.
 - (2) The facility on whose behalf the expenditure was made notifies the department in writing within 30 days of the date on which such expenditure is made, if such expenditure exceeded one hundred thousand dollars (\$100,000). Such notice shall include a copy of a certified cost estimate.
 - (d) The department may grant a certificate of need which permits expenditures only for predevelopment activities, but does not authorize the offering or development of a new institutional health service with respect to which such predevelopment activities are proposed. Expenditures in preparation for the offering of a new institutional health service shall include expenditures for architectural designs, plans, working drawings, and specifications. Such expenditures shall also include those for site acquisition and preliminary plans, studies, and surveys.
 - (e) Before any person enters into a contractual arrangement to acquire diagnostic or therapeutic equipment with a value in excess of one hundred thousand dollars (\$100,000), which will not be owned by or located in a health care facility, such person shall notify the department of such person's intent to acquire such equipment. Such notice shall be made in writing on such form as the department shall prescribe and shall be made at least 30 days before contractual arrangements are entered into to

- 1 acquire the equipment with respect to which the notice is given.
- 2 For the purposes of this subsection, health care facility does
- not include a facility operated solely as part of the private
- uedical practice of (i) an independent practitioner, (ii) a
- partnership, or (iii) a professional medical corporation.
- 6 (f) Any local health department under Article 3 of Chapter [30]
- 7 of the General Statutes which provides a new institutional health
- service as defined in G.S. |3|-|7|(|7) is subject to the
- 9 provisions of this Article.
- 10 "\$ |3|-|74. Nature of certificate of need.--(a) A certificate
- of need shall be valid only for the defined scope, physical
- location, and person named in the application. A certificate of
- need shall not be transferable or assignable nor shall a project
- or capital expenditure project be transferred from one person to
- another. A certificate of need shall be valid for the period of
- time specified therein.
- 17 (b) A certificate of need shall be issued for a |2-month
- period, or such other lesser period as specified by the
 - department, effective on the date of the department's action.
- Within the effective period, the legal proponent of the proposed
- project must perform on the project by fulfilling the specific
- performance requirements set forth by this act for incurring a
- financial obligation in relation to the offering of a new
- institutional health service.
- (c) By regulation, the department may define the extent, not
- to exceed six months, for which a certificate of need may be
- renewed, provided the applicant by petition makes a good faith

- 1 showing that, within a reasonable time, he will complete the
- establishment, construction, or modification of the health care
- 3 facility, and that he will incur the financial obligation within
- 4 the extended approval period.
- 5 (d) The department shall adopt rules pertaining to the
- 6 requirement of filing for a certificate of need based on a change
- 7 cf ownership of a health care facility. Any substantial change
- as to the person who or the partnership which is the operator of
- 9 a health care facility shall be subject to approval by the
- 10 department. The department shall adopt rules which shall state,
- at a minimum, that any transfer, assignment or other disposition
- or change of ownership or control of fifty percent (50%) or more
- of the capital stock or voting rights thereunder of a corporation
- which is the operator of a health care facility in the State, or
- any transfer, assignment, or other disposition of the stock or
- voting rights thereunder of such corporation which results in the
- ownership or control of more than fifty percent (50%) of the
- $_{\mbox{\scriptsize 18}}$ stock or voting rights thereunder of such corporation by any
- person shall be subject to approval by the department in
- accordance with procedures for filing a certificate of need
- application. In the absence of such approval, the enforcement
- provisions of G.S. [3]-[82 may be invoked.
- 23 "\$ |3|-|75. Application.--All persons or health care
- facilities subject to review, as defined in G.S. |3|-|7| must
- $_{25}$ file an application for a certificate of need with the
- department. An application for a certificate of need shall be
- 27 made on the forms provided by the department. This application

- shall contain such information as the department, by regulation,
 deems necessary to conduct the review. Such application shall
- include affirmative evidence on which the department shall make the findings required under this Article, and upon which the
- department shall make its final decision on the application.
 - promulgate rules implementing criteria outlined in this subsection to determine whether an applicant is to be issued a certificate for the proposed project. Criteria so implemented are to be consistent with federal law and regulations and shall cover:
 - (I) The relationship of the proposed project to the State Medical Facilities Plan, the State Health Plan, and the State Mental Health Plan.
 - (2) The relationship of services reviewed to the longrange development plan of the persons providing or proposing such services.
 - (3) The need that the population served or to be served by such services has for such services.
 - (4) The availability of less costly or more effective alternative methods of providing such services.
 - (5) The immediate and long-term financial feasibility of the proposal, as well as the probable impact of the proposal on the costs of and charges for providing health services.
 - (6) The relationship of the services proposed to be provided to the existing health care system of the

- area in which such services are proposed to be provided.
 - (7) The availability of resources, including health manpower, management personnel, and funds for capital and operating needs, for the provision of the services proposed to be provided and the availability of alternative uses of such resources for the provision of other health services.
 - (8) The relationship, including the organizational relationship, of the health services proposed to be provided to ancillary or support services.
 - (9) Special needs and circumstances of those entities which provide a substantial portion of their services or resources, or both, to individuals not residing in the health service areas in which the entities are located or in adjacent health service areas. Such entities may include medical and other health professions schools, multidisciplinary clinics and specialty centers.
 - (10) The special needs and circumstances of health maintenance organizations for which assistance may be provided under Title XIII of the Public Health Service Act. Such needs and circumstances include the needs of and costs to members and projected members of the health maintenance organization in obtaining health services and the potential for a reduction in the use of inpatient care in the

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community through an extension of preventive health services and the provision of more systematic and comprehensive health services. The consideration of a new institutional health service proposed by a health maintenance organization shall also address the availability and cost of obtaining the proposed new institutional health service from the existing providers in the area that are not health maintenance organizations.

- (14) The special needs and circumstances of biomedical and behavioral research projects which are designed to meet a national need and for which local conditions offer special advantages.
- (12) In the case of a construction project, the costs and methods of the proposed construction, including the costs and methods of energy provision, and the probable impact of the construction project reviewed on the costs of providing health services by the person proposing the construction project.
- (13) The need that the medically underserved portion of the population, especially those people located in rural or economically depressed areas, has for such services, and the extent to which the project under review proposes to meet that need.
- (a) of this section may vary according to the purpose for which a particular review is being conducted or the type of health

service reviewed.

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- "§ |3|-|77. Review process.--(a) Except as provided in subsection (c) of this section there shall be a time limit of 90 days for review of the project beginning on the day the department declares the application 'complete for review', as established by departmental regulations.
 - (1) The appropriate Health Systems Agency shall review each application for a certificate of need in accord with its adopted plans, standards, criteria, and procedures, and shall submit its comments thereon to the department within 60 days after receipt of complete application a by department. The comments may include recommendation to approve the application, approve the application with conditions, to defer the application, or to deny the application. Suggested modifications, if any, shall relate directly to the project under review.
 - (2) The appropriate Health Systems Agency shall, during the course of its review, provide an opportunity for a public meeting at which interested persons may introduce testimony and exhibits.
 - (3) Any person may file written comments and exhibits concerning a proposal under review with the appropriate Health Systems Agency and the department.
 - (b) The department shall issue as provided in this Article a

- certificate of need with or without conditions or reject the application within the review period. If the department fails to act within such period, the failure to act shall constitute denial of the application.
 - (c) The department shall promulgate rules establishing criteria for determining when it would not be practicable to complete a review within 90 days from receipt of a completed application. If the department finds that these criteria are met for a particular project, it may extend the review period for a period not to exceed 60 days and provide notice of such extension to all affected persons.
- *6 |3|-|78. Final decision. -- The department shall send its 12 decision along with written findings to the person proposing the 13 new institutional health service and to the Health Systems Agency 14 for the health service area in which the new service is proposed 15 to be offered or developed. In the case of a final decision to 16 'approve' or 'approve with conditions' a proposal for a new 17 institutional health service, the department shall issue a 18 certificate of need to the person proposing the new institutional 19 health service. 20
- within |5 days after it makes a final decision on an application,
 provide in writing to the applicant, to the appropriate Health
 Systems Agency and, upon request to affected persons, the
 findings and conclusions on which it based its decision,
 including but not limited to the criteria used by the department
 in making such decision.

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- 1 "\$ |3|-|80. Rights of appeal and judicial review.-- (a) In
- fulfilling the functions and duties of this Article the
- 3 department shall comply with the North Carolina Administrative
- 4 Procedures Act, G.S. Chapter 150 A.
- 5 (b) Any proponent of a new institutional health service or
- 6 capital expenditure project or any person who qualifies as a
- 7 'party' or 'person aggrieved' under G.S. [50A-2 shall have all
- 8 the rights of appeal and judicial review available under Articles
- 9 3 and 4 of G.S. Chapter 150 A.
- 10 (c) In the instance that the department makes a recommendation
- 11 on review of a project which is inconsistent with a
- 12 recommendation made by a particular Health Systems Agency, the
- 13 department shall submit a written, detailed statement of the
- 14 reasons for the inconsistency. The Health Systems Agency may
- request an appeal under the North Carolina Administrative
- 16 Procedures Act, G.S. Chapter | 50A.
- 17 "\$ |3|-|8|. Forfeiture of certificate of need.--The department
- 18 may revoke a certificate of need, for failure to perform on the
- 19 certificate of need, based on rules adopted by the department.
- 20 The department may revoke a certificate of need for, including
- but not necessarily limited to, the following reasons:
- (1) For failure to satisfy within 180 days following issuance
- of the certificate of need any performance requirements that may
- 2h be set forth by the department.
- (2) After review, upon 12 months duration of approval, for
- 26 failure to incur the financial obligation for a capital
- expenditure as defined in this Article.

- 1 (3) After notice and a fair hearing on proof that a person who
- has been awarded a certificate of need, and who before completion
- 3 of the project and operation of the facility, has attempted to or
- has transferred or conveyed more than five percent (5%) ownership
- 5 or control in a facility without prior written approval of the
- 6 department. Transfers resulting from personal illness or other
- 7 good cause, as determined by the department, may be exempt from
- 8 this provision based on rules adopted by the department.
- 9 Transfers resulting from death shall be exempt from this
- 10 provision.
- 11 "9 |3|-|82. Enforcement and sanctions. -- (a) Cnly those new
- 12 institutional health services which are found by the department
- 13 to be needed as provided in this Article and granted certificates
- 14 of need shall be offered or developed within the State.
- 15 (b) No expenditures in excess of one hundred thousand dollars
- 16 (\$100,000) in preparation for the offering or development of a
- 17 new institutional health service shall be made by any person
- $_{18}$ unless a certificate of need for such service or activities has
- been granted, except as otherwise provided in G.S. |3|-|73.
- 20 (c) No formal commitments made for financing, construction, or
- 21 acquisition regarding the offering or development of a new
- 22 institutional health service shall be made by any person unless a
- 23 certificate of need for such service or activities has been
- 24 granted.
- 25 (d) Nothing in this Article shall be construed as terminating
- 26 the P.L. 92-603, Section | | 22 capital expenditure program or the
- 27 contract between the State of North Carolina and the United

- 1 States under that program. The sanctions available under that
- 2 program and contract, with regard to the determination of whether
- 3 the amounts attributable to an applicable project or capital
- 4 expenditure project should be included or excluded in determining
- 5 payments to the proponent under Titles V, XVIII, and XIX of the
- 6 Social Security Act, shall remain available to the State.
- 7 (e) If any health care facility proceeds to offer or develop a
- 8 new institutional health service without having first obtained a
- 9 certificate of need for such services, the penalty for such
- 10 violation of this Article and rules and regulations hereunder is
- 11 the withholding of federal and State funds under Titles V, XVIII,
- 12 and XIX of the Social Security Act for reimbursement of capital
- 13 and operating expenses related to the provision of the new
- 14 institutional health service.
- 15 (f) If any health care facility proceeds to offer or develop a
- 16 new institutional health service without having first obtained a
- 17 certificate of need for such services, the licensure for such
- 18 facility may be revoked or suspended by the Medical Care
- 19 Commission, or the Commission for Health Services, as
- 20 appropriate.
- 21 (g) A civil penalty of not more than twenty thousand dollars
- (\$20,000) may be assessed by the department against any person
- 23 who knowingly offers or develops any new institutional health
- 2μ service within the meaning of this Article without a certificate
- of need issued under this Article and the rules and regulations
- 26 pertaining thereto, or in violation of the terms of such a
- 27 certificate. In determining the amount of the penalty the

- department shall consider the degree and extent of harm caused by 1 the violation and the cost of rectifying the damage. 2 department may assess the penalties provided for in this 3 subsection. Any person assessed shall be notified of the 4 assessment by registered or certified mail, and the notice shall 5 6 specify the reasons for the assessment. If the person assessed fails to pay the amount of the assessment to the department 7 within 30 days after receipt of notice, or such longer period, 8 not to exceed 180 days, as the department may specify, the 9 department may institute a civil action in the superior court of 10 the county in which the violation occurred or, in the discretion 11 the department, in the superior court of the county in which 12 the person assessed has its principal place of business, to 13 recover the amount of the assessment. In any such civil action, 14 the scope of the court's review of the department's action (which 15 shall include a review of the amount of the assessment), shall be 16 as provided in Chapter 150A of the General Statutes. For the 17 purpose of this subsection, the word 'person' shall not include 18 an individual in his capacity as an officer, director, or 19 employee of a person as otherwise defined in this Article. 20
 - (h) No agency of the State or any of its political subdivisions may appropriate or grant funds or financially assist in any way a person, applicant, or facility which is or whose project is in violation of this Article.
 - (i) If any health care facility proceeds to offer or develop a new institutional health service without having first obtained a certificate of need for such services, the Secretary of Human

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- 1 Resources or any person aggrieved, as defined by G.S. 150A-2(6)
- 2 may bring a civil action for injunctive relief, temporary or
- 3 permanent, against the person offering, developing or operating
- 4 any new institutional health service.
- 5 "9 |3|-183. <u>Yenue</u>.--(a) Any action brought by a 'person
- 6 aggrieved, as defined by G.S. |50A-2(6), to enforce the
- 7 provisions of this Article against any health care facility, as
- 8 defined in G.S. |3|-|7|(|0) or its agents or employees, may be
- 9 brought in the superior court of any county in which the cause of
- 10 action arose or in the county in which the health care facility
- 11 is located, or in Wake County.
- 12 (b) An action brought by a 'party', as defined by G.S. |50A-
- 13 2(5), who has exhausted all administrative remedies made
- 14 available to that party by statute or rules and regulations, may
- 15 be brought in the Superior Court of Wake County at any time after
- 16 a final decision by the department. Such action must be filed
- 17 not later than 30 days after a written copy of the final decision
- 18 by the department is given by personal service or registered or
- 19 certified mail to the person seeking judicial review."
- Sec. 3. The provisions of this act are severable, and
- 21 if any of its provisions shall be held unconstitutional by any
- 22 court of competent jurisdiction, the decision of such court shall
- 23 not affect or impair the remaining provisions.
- Sec. 4. This act shall become effective January I,
- 25 1979.
- This act shall not apply to any project which has
- 27 received approval under the Section | 122, P.L. 92-603 program

prior to January |, 1979, as long as construction has commenced

before January |, 1980.

This act shall not apply to any project for which application is made under the Section [122, P.L. 92-603 program between July [, 1978, and January [, 1979, if such application is approved, and construction has commenced before January [, 1980.

Rules and Regulations under this act may be issued at any time after the date of ratification of this act, but shall not become effective prior to January 1, 1979.

GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977



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HOUSE BILL |654*



	Short Title: Health Planning Appropriation. (Public)
Sponso	Representatives Kaplan; and Clement.
	Referred to: Appropriations.
	June 8, 1978
1	A BILL TO EE ENTITLED
2	AN ACT TO APPROPRIATE FUNDS TO THE DEPARTMENT OF HUMAN RESOURCES
3	TC IMPLEMENT CERTIFICATE OF NEED IN NORTH CAROLINA.
4	The General Assembly of North Carolina enacts:
5	Section . There is hereby appropriated from the
6	General Fund to the Department of Human Resources the sum o
7	ninety-nine thousand seven hundred thirty dollars (\$99,730) fo
8	fiscal year 978-79. These funds are to be used to implement th
9	North Carolina Health Planning and Resource Development Act o
10	1978.
11	Sec. 2. This act shall become effective July , 978.
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APPENDIX G

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GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977



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HOUSE BILL |659*

	Short Title: Cost Containment Commission App. (Public)
Spons	Representatives Kaplan; Clement.
	Referred to: Appropriations.
	June 9, 1978
1	A BILL TO BE ENTITLED
2	AN ACT TO APPROPRIATE FUNDS TO THE LEGISLATIVE COMMISSION ON
3	MEDICAL COST CONTAINMENT FOR FISCAL YEAR 1978-79.
4	The General Assembly of North Carolina enacts:
5	Section . There is hereby appropriated to the General
6	Assembly for the Legislative Commission on Medical Cost
7	Containment from the General Fund of the State fifteen thousand
8	dollars (\$15,000) in fiscal year 1978-79. These funds shall be
9	used in performance of the Commission duties set forth in Chapter
10	968 of the 1977 Session Laws.
11	Sec. 2. This act shall become effective July , 978.
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APPENDIX H

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Resources.

GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977



HOUSE BILL | 623

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	Short Title: Ambulatory Surgical Licensing. (Public)
Spons	Representatives Huskins; Kaplan, B. P. Woodard, Parnell,
	Lachot, Gamble, and Clement.
	Referred to: Health.
	June 6, 1978
1	A BILL TO BE ENTITLED
2	AN ACT TO REQUIRE THE LICENSING OF AMBULATORY SURGICAL
3	FACILITIES, SO AS TO IMPLEMENT THE RECOMMENDATIONS OF THE
4	LEGISLATIVE COMMISSION ON MEDICAL COST CONTAINMENT.
5	The General Assembly of North Carolina enacts:
6	Section . The General Statutes of North Carolina are
7	amended by adding a new Chapter, [3]B, to read as follows:
8	"CHAPTER [3]B.
9	"Licensing of Ambulatory Surgical Facilities.
10	"§ 3 B- . <u>Definitions</u> As used in this Chapter, unless the
11	context requires otherwise, the following terms have the meaning
12	specified:
13	() 'Ambulatory Surgical Facility' means a public or privat
14	facility, not a part of a hospital, which provides surgical
15	treatment to patients not requiring hospitalization. Such ter
16	does not include the offices of private physicians or dentists
17	whether for individual or group practice.
18	(2) I Production of Home

- 1 (3) 'Person' means an individual; a trust or estate; a
- 2 partnership; a corporation, including associations, joint stock
- 3 companies, and insurance companies; the State, or a political
- 4 subdivision or instrumentality of the State.
- 5 "\$ |3|B-2. Purpose. -- The purpose of this Chapter is to provide
- 6 for the development, establishment and enforcement of basic
- 7 standards:
- 8 (a) for the care and treatment of individuals in ambulatory
- 9 surgical facilities, and
- 10 (b) for the maintenance and operation of ambulatory surgical
- 11 facilities so to ensure safe and adequate treatment of such
- individuals in ambulatory surgical facilities.
- 13 "5 |3|B-3. <u>License requirement.--(a)</u> No person shall operate
- an ambulatory surgical facility without a license obtained from
- 15 the department.
- 16 (b) Applications shall be available from the department and
- each application filed with the department shall contain all
- necessary and reasonable information that the department may by
- 19 rule require. A one-year license shall be granted to the
- applicant upon a determination by the department that the
- applicant has complied with the provisions of this Chapter and
- 22 the rules, regulations, or standards promulgated by the
- 23 department under this Chapter.
- (c) A license to operate an ambulatory surgical facility shall
- be annually renewed upon the filing and departmental approval of
- a renewal application. The renewal application shall be
- available from the department and shall contain all necessary and

- 1 reasonable information that the department may by rule require.
- 2 (d) Each license shall be issued only for the premises and
- 3 persons named in the application and shall not be transferable or
- assignable except with the written approval of the department.
- 5 (e) Licenses shall be posted in a conspicuous place on the
- 6 licensed premises.
- 7 "9 |3|B-4. <u>Denial</u>, <u>suspension</u>, <u>or revocation of license</u>.--(a)
- 8 Subject to subsection (b), the department is empowered to deny a
- 9 new or renewal application for a license, and to suspend or
- 10 revoke an existing license upon a determination that there has
- 11 been a substantial failure to comply with the provisions of this
- 12 Chapter or the rules, regulations or standards promulgated under
- 13 this Chapter.
- 1h (b) The provisions of Chapter | 50A of the General Statutes
- shall govern all administrative action and judicial review in the
- 16 cases where the department has taken the action described in
- 17 subsection (a).
- 18 "9 |3|B-5. Rules and regulations. -- The Medical Care Commission
- is empowered to adopt, amend and promulgate all necessary rules,
- 20 regulations and standards as may be designed to further the
- accomplishment of this Chapter. These rules, regulations or
- standards shall be no stricter than those issued by the Medical
- Care Commission under G.S. |3|-|26.7 of the Hospital Licensing
- 24 Act. The Medical Care Commission shall adopt its rules,
- regulations and standards within 30 days of the effective date of
- this act.
- 27 "\$ |3|B-6. Enforcement. -- The department shall enforce the

- rules, regulations and standards adopted, amended or promulgated
 by the Medical Care Commission with respect to ambulatory
 surgical facilities.
- "§ [3]B-7. Inspections. -- The department shall make or cause to Ъ be made such inspections of ambulatory surgical facilities as it 5 The department is empowered to delegate to a deems necessary. 6 State officer, agent, board, bureau or division of State 7 government the authority to make such inspections according to 8 the rules, regulations and standards promulgated ÞΨ 9 The department may revoke such delegated authority department. 10 in its discretion. 11
 - or operates an ambulatory surgical facility without a license is guilty of a misdemeanor, and upon conviction will be subject to a fine of not more than fifty dollars (\$50.00) for the first offense and not more than five hundred dollars (\$500.00) for each subsequent offense. Each day of continuing violation after conviction is considered a separate offense.
 - "§ |3|B-9. <u>Injunctive relief.</u>—The department may commence an action in the name of the State for an injunction or other process against any person to prevent the operation of an ambulatory surgical facility without a license. Such action shall be brought in the Superior Court of Wake County."
 - Sec. 2. Section 3 of Session Laws | 977 Chapter 7|2 is amended by adding at the end of that section the following:
- "G.S. Chapter [3]B, entitled 'Licensing of Ambulatory Surgical Facilities'."

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GENE	RAL ASSEMBLY OF	NORTH	CAROLINA				SE	SSIOI	N 1977
1	Sec.	3.	This	act	is	effective			after
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APPENDIX I

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GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 1977



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BOUSE BILL 1655

	Short Title: Study Prepaid Health Care. (Public)
Sponsor	
SOURISM	rs: Representatives Kaplan; Clement.
	Referred to: Appropriations.
	June 8, 1978
ı	A BILL TO BE ENTITLED
2	AN ACT TO ESTABLISH A COMMISSION TO PLAN THE DEVELOPMENT OF AM
3	OPTIONAL PREPAID HEALTH PLAN IN THE RESEARCH TRIANGLE AREA, AND
4	TO MAKE AN APPROPRIATION, SO AS TO IMPLEMENT THE
5	RECOMMENDATIONS OF THE LEGISLATIVE COMMISSION ON MEDICAL COST
6	CONTAINMENT.
7	The General Assembly of North Carolina enacts:
8	Section (. There is hereby established the Commission
9	on Prepaid Health Plans.
10	Sec. 2. Duties of the commission. The duties of the
11	commission shall be:
12	(I) The development of a prepaid health plan option to
13	serve teachers and State exployees: The plan shall
1.4	include:
15	a. The number of State employees and teachers to
16	be served by the plan;
17	b. The range of health services to be provided by
18	the prepaid health plan;
19	c. The cost of a prepaid option to the State and

the employees based on an actuarial estimate;

- d. The health care providers in North Carolina who would participate in a prepaid health care plan. The commission shall consider the special needs of geographical areas of the State, the distribution of medical services making its recommendations, and the type of medical organization that could provide benefits under prepaid health care in making its recommendations for provider participation; and
- e. The coordination of the State's prepaid option with other such plans available to private industry and federal employees.
- (2) The development of a pilot prepaid plan in the Research Triangle area to be available to teachers and State employees on an optional basis. The services of the pilot project shall also be available to private and federal employees. In developing the pilot project, the commission is authorized to seek private and public grants.
- (3) To review other prepaid plans in the public and private sector. It may also visit such plans as part of its investigations and invite representatives and consultants to North Carolina.

 Sec. 3. Organization of the commission.

- remainder of the term of the member whom he succeeds.
- 3 (c) The commission shall select its chairman from its
 4 membership at its first regular meeting.
- Sec. 4. Staff support for the commission. In executing its duties, the commission is authorized to hire such professional assistance and secretarial support as it deems necessary. Commission members are authorized to receive subsistence and mileage at the statutory rates in lieu of compensation.
- Sec. 5. Appropriations to the commission. There is hereby appropriated from the General Fund to the Department of Administration for the Commission on Prepaid Health Plans the sum of thirty thousand dollars (\$30,000) for fiscal year 1978-79. These funds shall be used in the performance of the duties set forth in this act.
- Sec. 6. Reports by the commission. The commission shall file an interim report with the Governor, the President of the Senate, and the Speaker of the House of Representatives by April |, |979. The Commission shall file its final report with the Governor, the President of the Senate, and the Speaker of the Bouse of Representatives by February |, |980.
- 23 Sec. 7. This act is effective upon ratification.